



Kazakhmys PLC

2011 Trading Update

1 March 2012

Investment for
Growth

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Oleg Novachuk

Chief Executive Officer

Strong operational performance

- ▣ Metal production on target
- ▣ Ekibastuz GRES-1 power generation up 15%
- ▣ Completed Group restructuring
- ▣ Continued focus on Health & Safety

Strong financial position

- ▣ Metal pricing remained positive
- ▣ Net cash cost of copper 114 USc/lb
- ▣ Segmental EBITDA¹ \$1,959 million
- ▣ Net funds² \$19 million
- ▣ ENRC value³ \$3,717 million

Growth projects progress

- ▣ Bozshakol development remains on target for 2015
- ▣ Aktogay feasibility study to complete in 2012 and funding on project secured
- ▣ Ekibastuz GRES-1 investment programme on schedule for completion by end 2016

Returns to shareholders

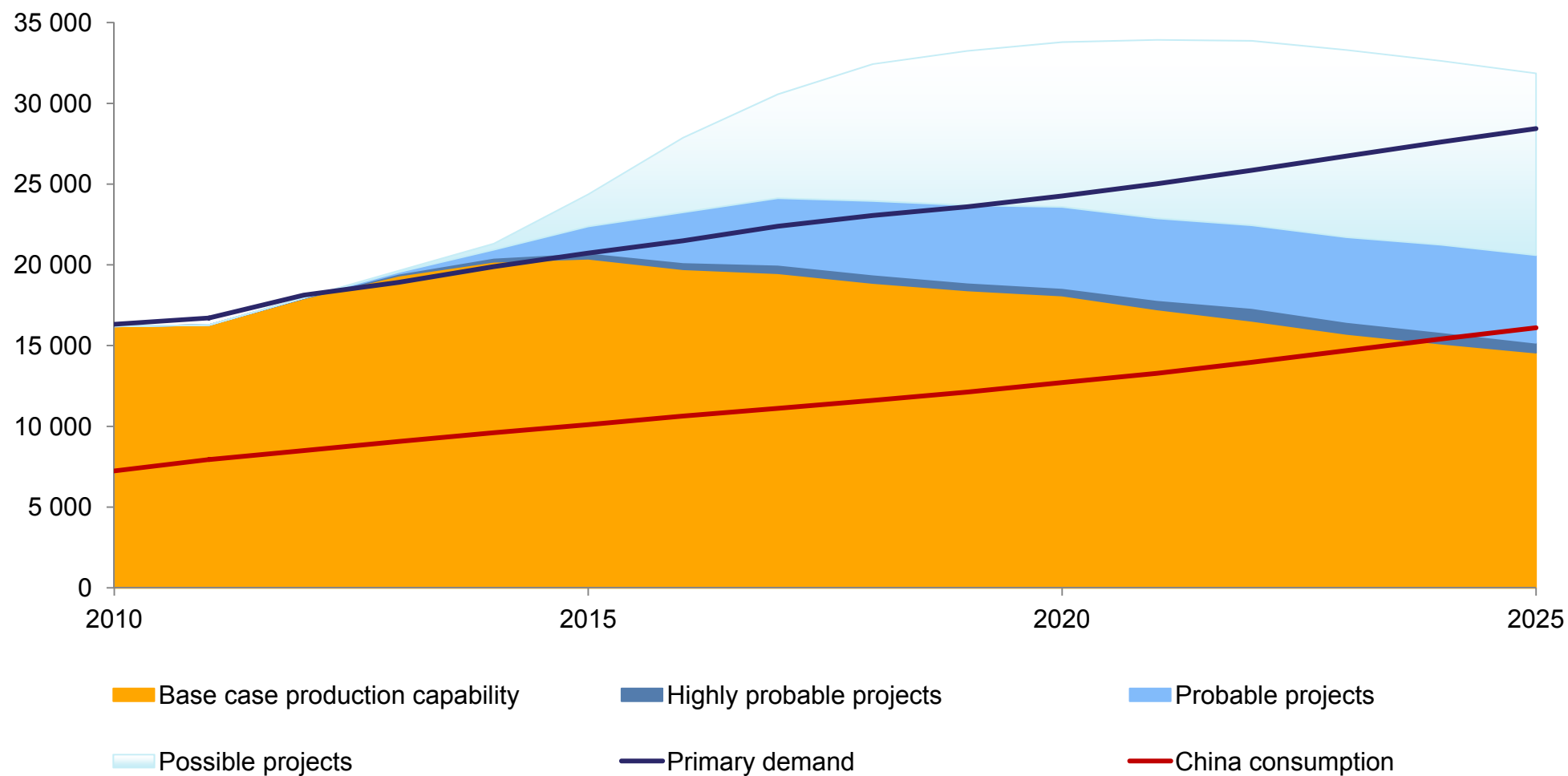
- ▣ Final dividend 20.0 USc/share
 - ▣ Full year dividend increased 27% to 28.0 USc/share
- ▣ \$83 million of shares bought back since September 2011 at £8.89 per share
- ▣ Total cash returns to shareholders since Listing in October 2005 of \$1.64 billion

Notes: 1. From all businesses, excluding ENRC, MET and special items.

2. From continuing operations.

3. As at 29 February 2012.

Global copper production and primary demand (kt)



Source: Brook Hunt – A Wood Mackenzie Company December 2011.



Matthew Hird

Chief Financial Officer

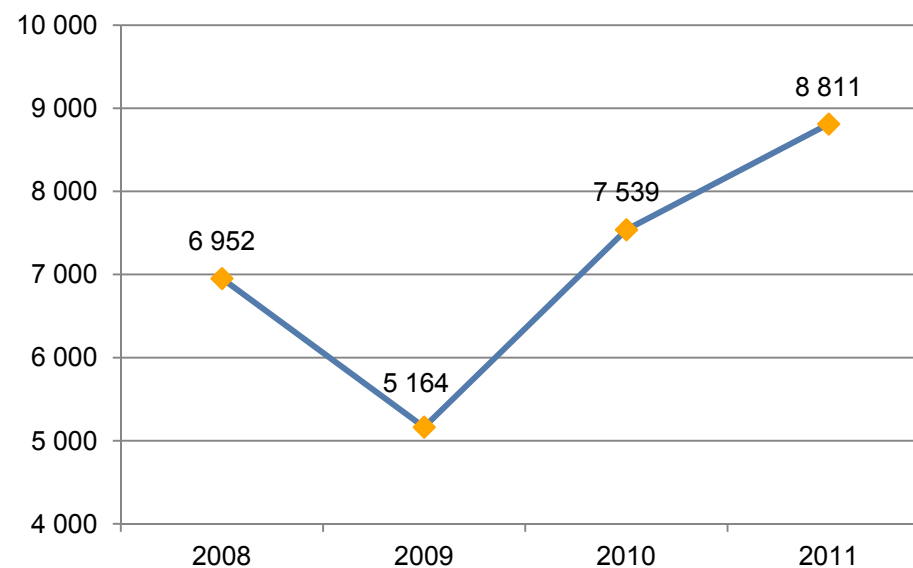
FINANCIAL HIGHLIGHTS



Key financial indicators

\$m (unless otherwise stated)	2011	2010
Segmental EBITDA ¹	1,959	1,932
Free Cash Flow ²	824	718
Net cash cost of copper, US\$/lb	114	89
Net funds/(debt) ³	19	(350)

Average LME copper prices (\$/tonne)



Notes: 1. From all businesses, excluding ENRC, MET and special items.

2. Cash flows from operating activities less sustaining capital expenditure on tangible and intangible assets from all businesses.

3. From continuing operations. Includes current investments with a maturity of 3 to 6 months.

Good financial performance in 2011

SEGMENTAL EBITDA



Segmental EBITDA¹

\$m (unless otherwise stated)	2011	2010
Kazakhmys Mining²	1,808	1,736
<i>EBITDA margin</i>	<i>52%</i>	<i>54%</i>
Kazakhmys Power³	176	152
<i>EBITDA margin</i>	<i>55%</i>	<i>50%</i>
Ekibastuz GRES-1	162	144
<i>EBITDA margin</i>	<i>63%</i>	<i>55%</i>
Captive power stations	14	8
<i>EBITDA margin</i>	<i>22%</i>	<i>17%</i>
Other⁴	(25)	44
Segmental EBITDA	1,959	1,932

Kazakhmys Mining EBITDA

- Realised copper price up by 16%
- Cost pressures across industry

Kazakhmys Power EBITDA

- Higher sales volumes and realised tariffs
- 50% reduction in ownership of Ekibastuz GRES-1 in February 2010

Notes 1. From all businesses excluding ENRC, MET and special items.

2. Kazakhmys Mining incorporates the former Kazakhmys Copper and Kazakhmys Gold divisions and excludes the captive power stations which are now included in Kazakhmys Power.

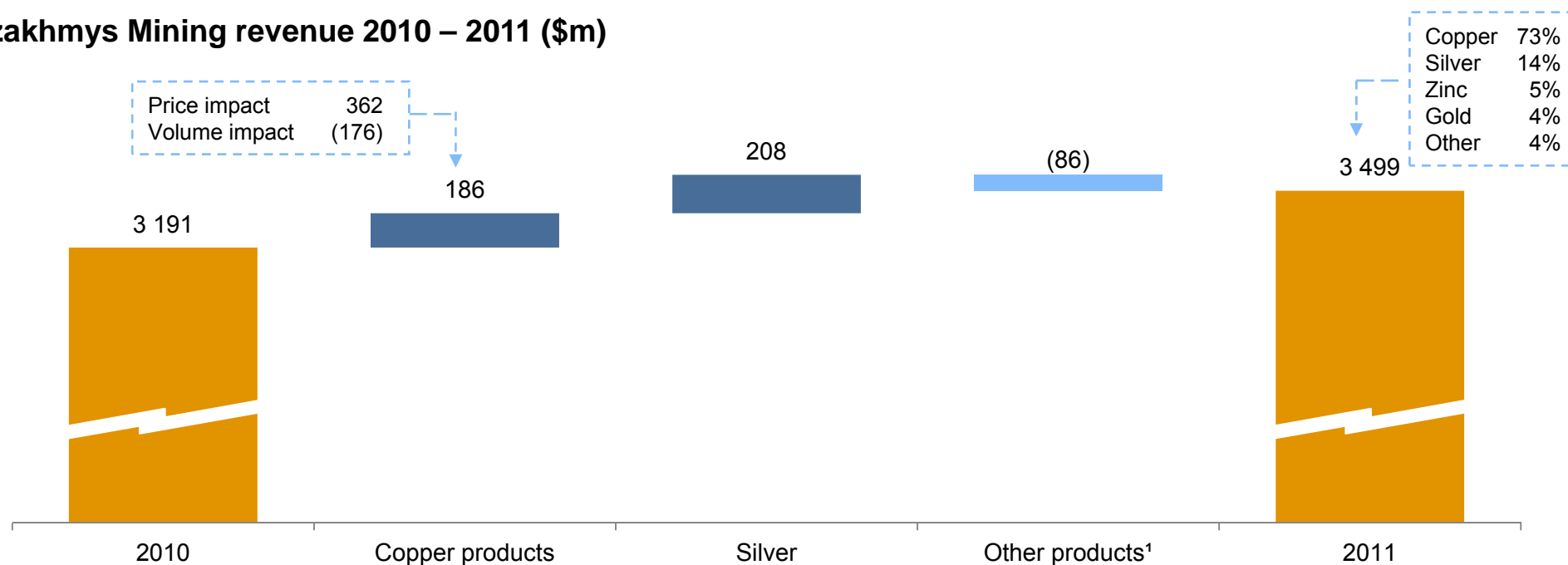
3. Kazakhmys Power includes 100% of the results of Ekibastuz GRES-1 until its 50% disposal on 26 February 2010, 50% of the results of Ekibastuz GRES-1 as an equity accounted joint venture from 27 February 2010, Maikuben coal mine until its disposal on 17 May 2011 and the Group's captive power stations, previously included in Kazakhmys Copper.

4. Kazakhmys Petroleum until its disposal in December 2011, Corporate Services and MKM.

MINING DIVISION REVENUES



Kazakhmys Mining revenue 2010 – 2011 (\$m)

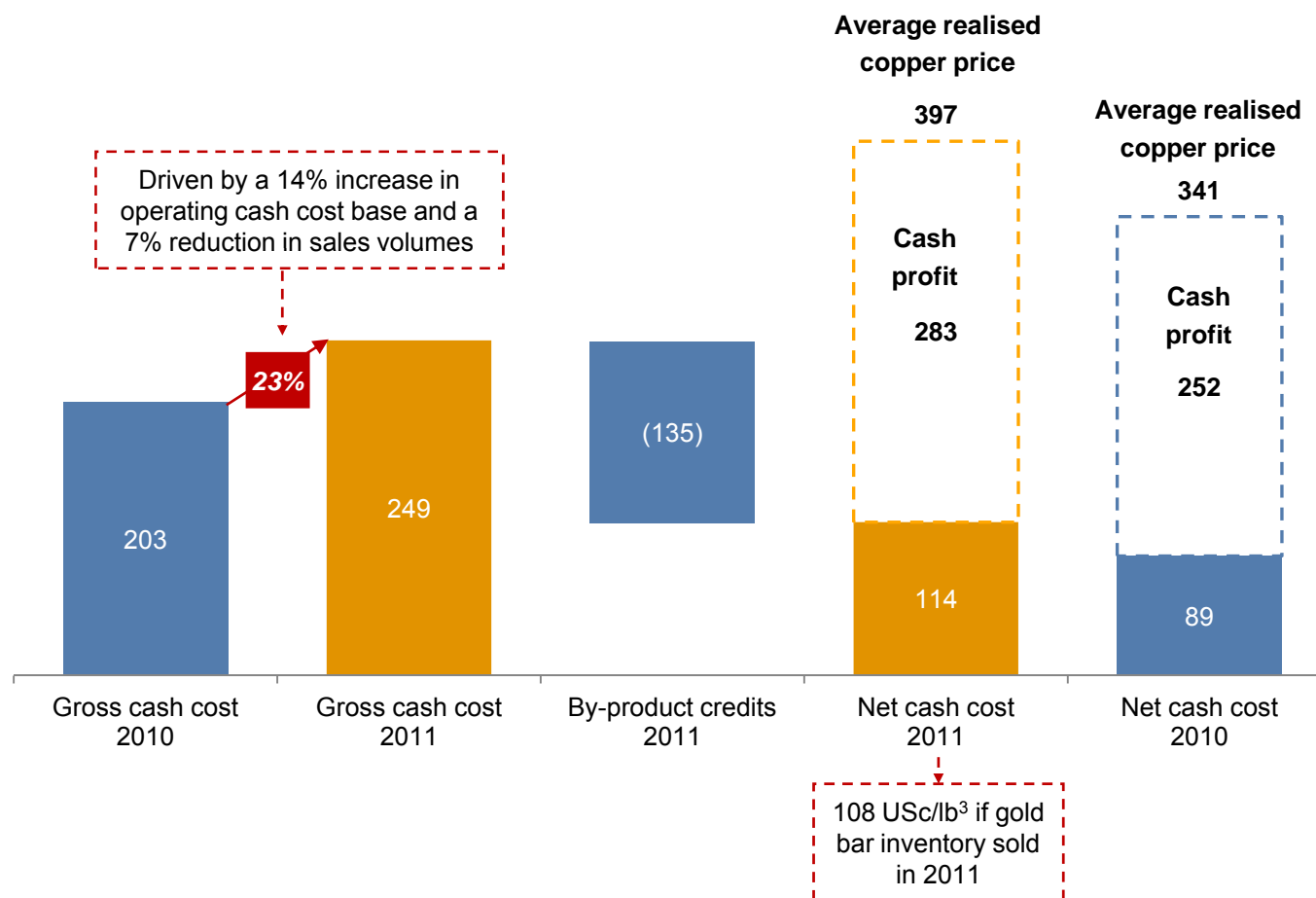


- Higher realised prices for all major metals
- Sales volumes of 293 kt were below production by 8 kt

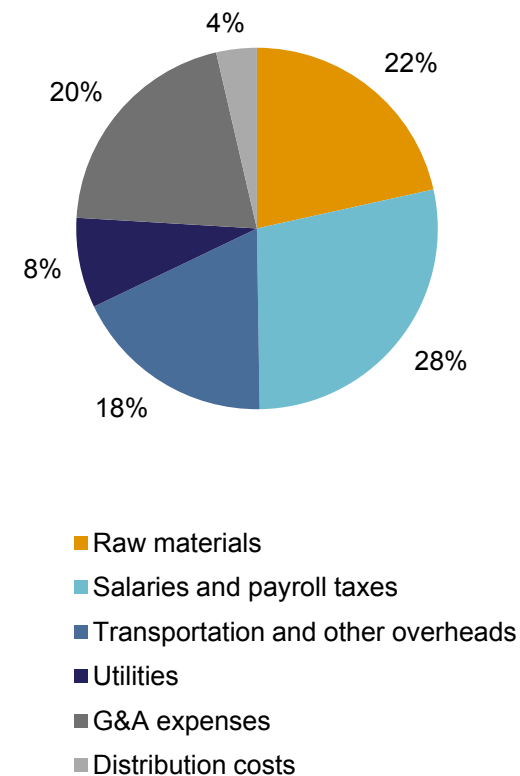
- Gold bar sales disrupted since July 2011 by negotiations with National Bank of Kazakhstan (NBK)
 - 2011 gold inventories to be sold in H1 2012 to NBK for around \$122 million²

Notes: 1. Other products revenue includes zinc, gold, coal, sulphuric acid, lead products etc.
 2. Calculated on 2011 gold inventory using the LBMA gold price as at 29 February 2012.

Cash costs of copper cathode equivalent (USc/lb)^{1,2}



Gross cash costs 2011¹

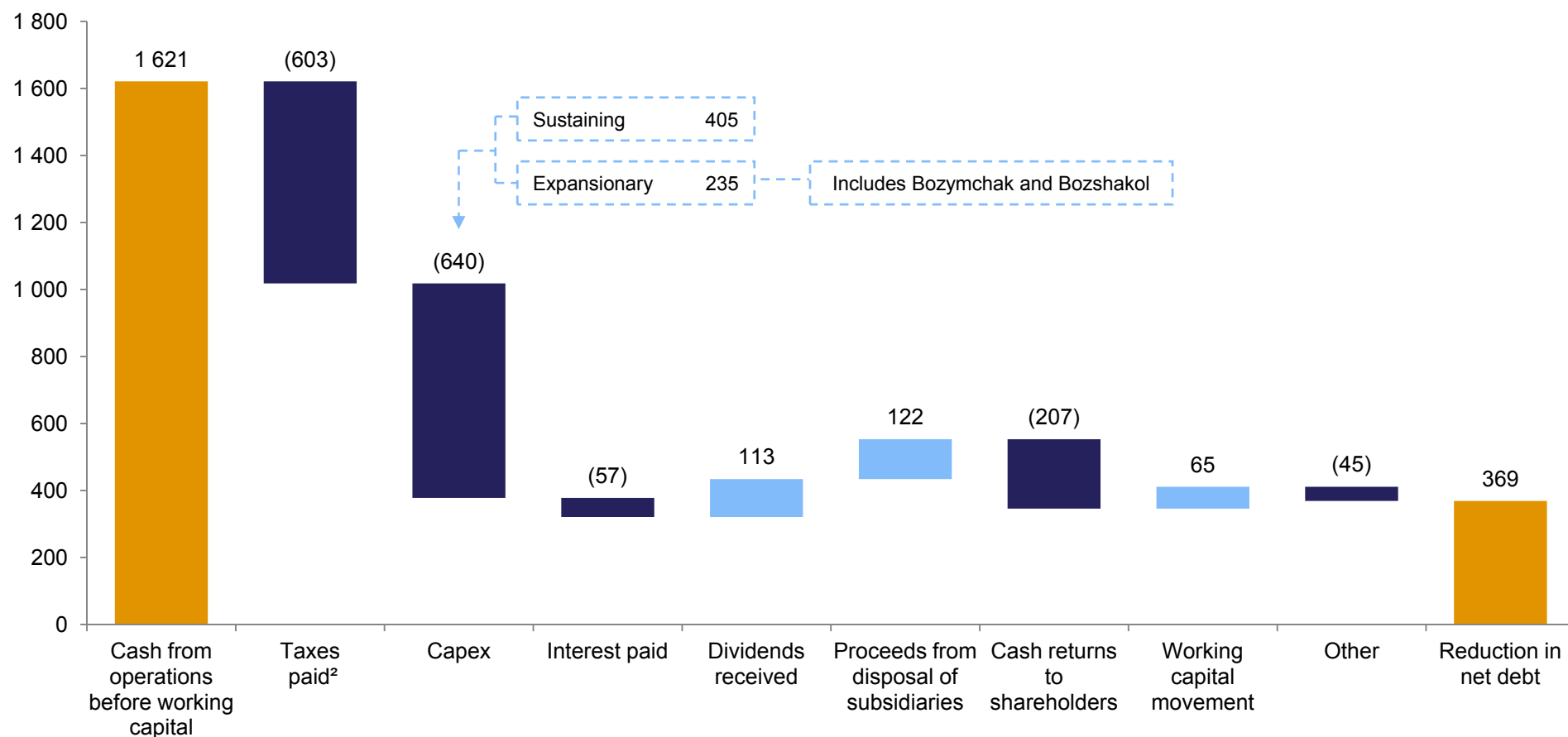


- Notes: 1. Kazakhmys Mining cash operating costs excluding purchased concentrate and MET, divided by the volume of copper cathode equivalent sales.
 2. Kazakhmys Mining cash operating costs excluding purchased concentrate and MET, less by-product revenues, divided by the volume of copper cathode equivalent sales.
 3. Calculated using average gold prices over the period of the NBK restriction on gold bar sales in H2 2011.

CASH FLOW GENERATION



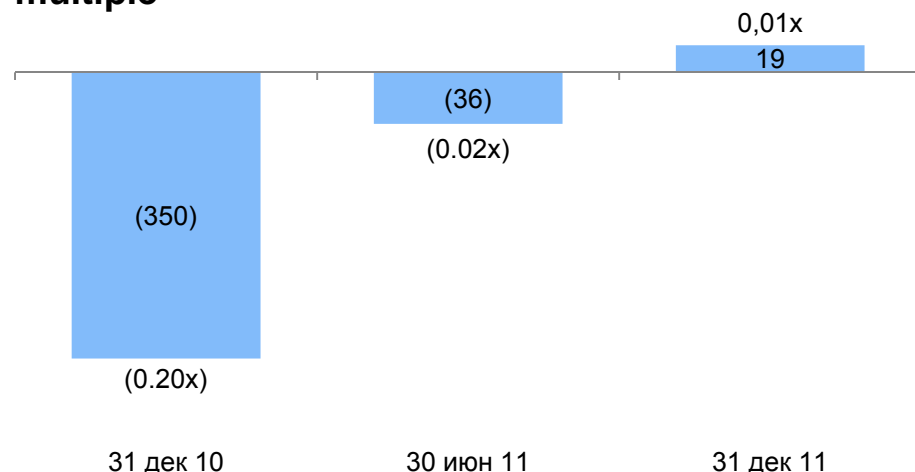
2011 reduction in net debt¹



Notes: 1. From continuing businesses.
2. Corporate income tax and MET.

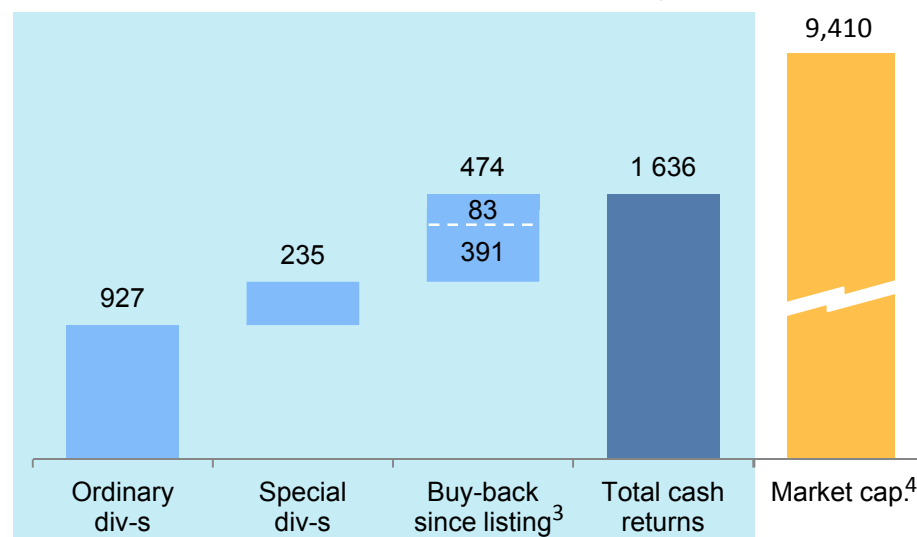
Strong cash flow generation further strengthening financial position

Net funds/(debt)¹ (\$m) and net funds/(debt)/EBITDA² multiple



- ▣ Net funds of \$19 million
- ▣ CDB financing line of \$2.7 billion
 - \$1.3 billion drawn by end 2011
 - \$1.4 billion remains available for drawing before end 2012
- ▣ Additional CDB facility of \$1.5 billion for Aktogay

Returns to shareholders since listing (\$m)



- ▣ Total cash returns since listing \$1.64 billion
- ▣ Full year dividend increased by 27% to 28.0 USc/share
 - Final dividend 20.0 USc/share (\$106 million)
- ▣ \$83 million of shares bought back since September 2011
 - 5.9 million shares at average price of £8.89 per share

Notes: 1. Includes current investments with a maturity of 3 to 6 months.

2. From continuing operations for the preceding 12 months, including dividends received from ENRC, excluding the 50% share of Ekibastuz GRES-1's EBITDA, the share of ENRC's EBITDA, special items and MET.

3. Includes \$391 million of shares bought-back in 2007-2008.

4. As at 29 February 2012.

Net cash cost

- ▣ Estimated range of 150-180 US\$/lb
- ▣ Continuing cost inflation
 - ▣ Increase in ore volumes offset reduction in grades
 - ▣ Kazakh inflation on salaries and transportation
 - ▣ Global mining inflation on input materials
- ▣ Increase in gold sales volumes brought forward from 2011

Sustaining capex

- ▣ Mining Division: \$350 – \$450 million
- ▣ Captive power stations: \$100 million
- ▣ Ekibastuz GRES-1: \$100 million

Financing

- ▣ CDB/Samruk financing line of \$2.7 billion
 - ▣ \$1.2 billion to be drawn by end 2012
- ▣ CDB financing line for Aktogay of \$1.5 billion
 - ▣ Available to draw down by end 2012

Expansionary capex

- ▣ Bozshakol: \$500 million
- ▣ Aktogay: \$60 million
- ▣ Bozymchak: \$150 million
- ▣ Other projects: \$100 – \$200 million
- ▣ Exploration programme: \$80 million
- ▣ Ekibastuz GRES-1: \$200 million



Sergei Diachenko

Chief Operating Officer

Continuing focus on health and safety

- 24 fatalities in 2011 (2010: 32)
- LTIFR¹ of 1.45 in 2011 (2010: 1.60)
- 40% reduction in safety incidents in Zhezkazgan Region
- Zero fatalities in shaft sinking department

Safety improvements

- DuPont safety training completed for 440 senior managers
 - Internal trainers assigned and leadership seminars conducted
 - Training rolled out to 1,839 line managers
- Improved risk management identification and mitigation
- Enhanced monitoring and recording of incidents



Notes: 1. LTIFR is a standard industry measure for injuries, introduced as a Group KPI in 2010. It measures number of hours lost through injury per 1,000,000 hours worked.

Copper production

- Major production targets achieved
- Ore output up 2%
- Copper ore grade reduced to 1.01% (2010:1.09%)

By-product production

- Robust output
 - Silver 9% ahead of guidance
 - By-product gold benefited from higher ore volumes
- Reduction in grades across all by-products

Copper
cathode
2011 actual

299 kt

Zinc
in concentrate
2011 actual

140 kt

Gold¹
production
2011 actual

151 koz

Silver
production
2011 actual

13,137 koz

Copper
cathode
2011 guidance

300 kt

Zinc
in concentrate
2011 guidance

150 kt

Gold¹
production
2011 guidance

140 koz

Silver
production
2011 guidance

12,000 koz

Notes: 1. Includes gold doré.

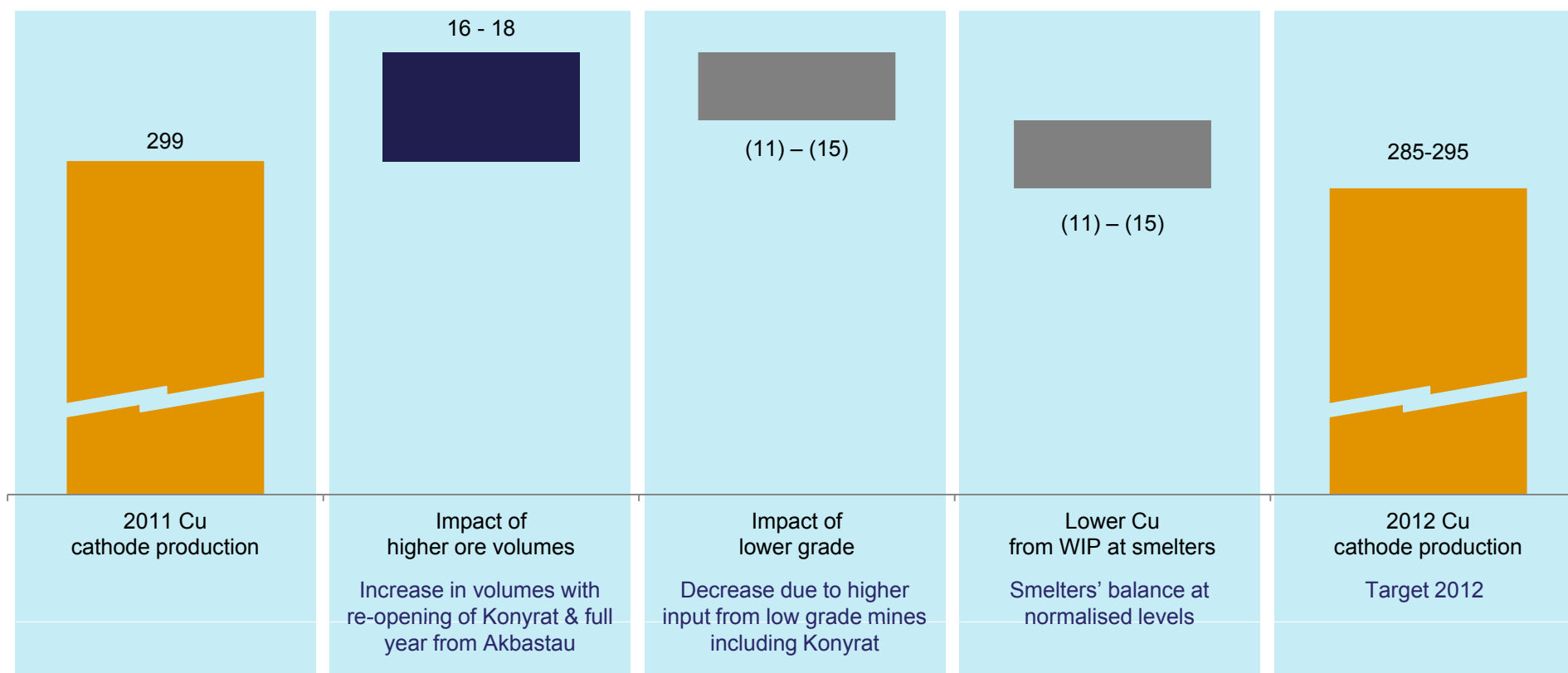
Key indicators

Ore extraction	~ 37,000-40,000 kt
Average copper ore grade %	~ 0.9%
Copper cathode production	~ 285-295 kt

By-products

Zinc	~ 150 kt
Silver	~ 12,000 koz
Gold (by-product and doré)	~ 120 koz

Movement in own copper cathode production (kt)



285-295 kt guidance for 2012

Optimising operational efficiency and cost control

- ▣ Enhance mine planning capabilities
- ▣ Increase recovery rates at Nikolayevsky concentrator by 7%-10%
- ▣ Raise Balkhash concentrator throughput to 10.7 MT p.a.
- ▣ Focus on asset efficiency
 - ▣ Maximise equipment utilisation rates
 - ▣ Optimise working schedules
 - ▣ Improve fuel management and procurement systems
- ▣ Re-engineer mining processes and introduce new equipment

A diagram consisting of a light blue trapezoidal shape pointing downwards towards a dark blue oval. The oval contains the text 'Shareholder Value'.

Shareholder Value

MEDIUM-TERM PRODUCTION PLAN



		Actual	Guidance	Indicative		
	Unit	2011	2012	2013	2014	2015
Copper cathode production	kt	299	285-295	285-295	285-295	320-330

Key drivers

Volume

- Increased production from existing mines: Konyrat, Zhomart I, Akbastau, Artemyevsky and Nurkazgan West mines
- Bozymchak: new mine commencing early 2013
- Oxide ore mining and heap leaching at Shatyrkul, North Nurkazgan and Aktogay mines
- Bozshakol first production in 2015
- Mid-sized projects will start contributing after 2015


Grade

- Decline in copper grade due to higher output from low grade mines
 - Current producing operations' grade to remain at around 0.85%

By-products

- Remain steady with rising gold output from Akbastau, Bozymchak and Bozshakol mines

Steady output until 2015

2013	After 2015	Future pipeline
<p>Bozymchak - first production in Q1 2013</p> <p>Description: New mine</p> <p>Production: Gold 35 koz p.a., Copper 7 kt p.a.</p> <ul style="list-style-type: none"> Under development On-site infrastructure progressing Process plant manufactured and delivered  <p>North Nurkazgan (oxides – heap leaching)</p> <ul style="list-style-type: none"> Construction starts in 2012 First production in Q4 2013 <p>Shatyrkul (oxides – heap leaching)</p> <ul style="list-style-type: none"> Construction underway Full production in 2013 	<p>Akbastau & Kosmurun</p> <p>Description: Extensions: underground mine at Kosmurun and open pit at Akbastau</p> <p>Production: Akbastau: 2 MT ore p.a., Cu grade 1.69% Kosmurun: 1.5 MT ore p.a., Cu grade 3.15%</p> <ul style="list-style-type: none"> Akbastau first ore to the plant in 2015 Kosmurun first ore to the plant in 2018 <p>Zhomart II</p> <p>Description: Extension of existing underground operations</p> <p>Production: from 4 MT to 8 MT of ore p.a., Cu grade 1.56%</p> <ul style="list-style-type: none"> Concept study and preparation for early access development Ramp up starts in 2017 <p>Anisimov Klyuch</p> <ul style="list-style-type: none"> Pre-feasibility study in progress Early access development starts in Q3 2012 	<p>South East Nurkazgan</p> <p>Shatyrkul II</p> <p>Sayak III & IV</p> <p>Artemyevsky II</p> <p>Zhomart III</p>



Mian Khalil

Head of Projects

Progress during 2011

- Board approved project development
- Basic engineering completed
- Engineering Procurement Construction awarded to Alsim Alarko
 - Experienced working in cold climates on large-scale infrastructure projects
- Detailed engineering work underway
- Early construction work on power and water lines
- Long lead items for processing plant manufactured and in storage
- Dedicated HSE Manager and HSE team recruited





Plan for 2012

- ▣ Commission 35 kW power and water supply lines
- ▣ Mobilise main construction contractor to site
 - ▣ Commence major earthworks and concrete pouring
- ▣ Complete detailed engineering
- ▣ Award major equipment packages

2011

Commenced EPC work & development

2012

Commence main construction activities on site

2013

Mills & GMDs¹ on site

2014

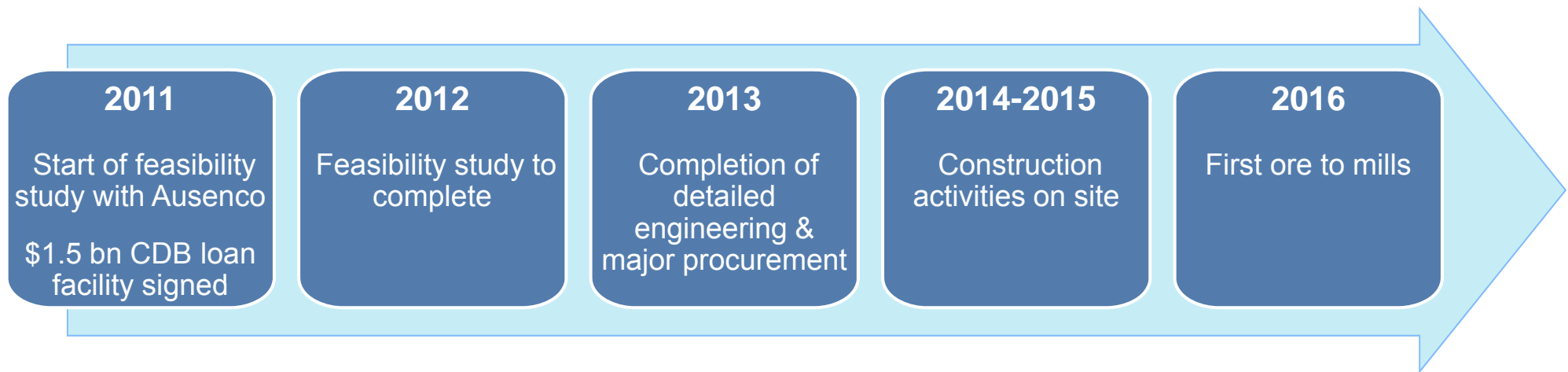
Commence pre-production mining

2015

First ore to mills

Notes: 1. Gearless Mill Drive.

AKTOGAY: SECOND MAJOR GROWTH PROJECT



Aktogay project scope

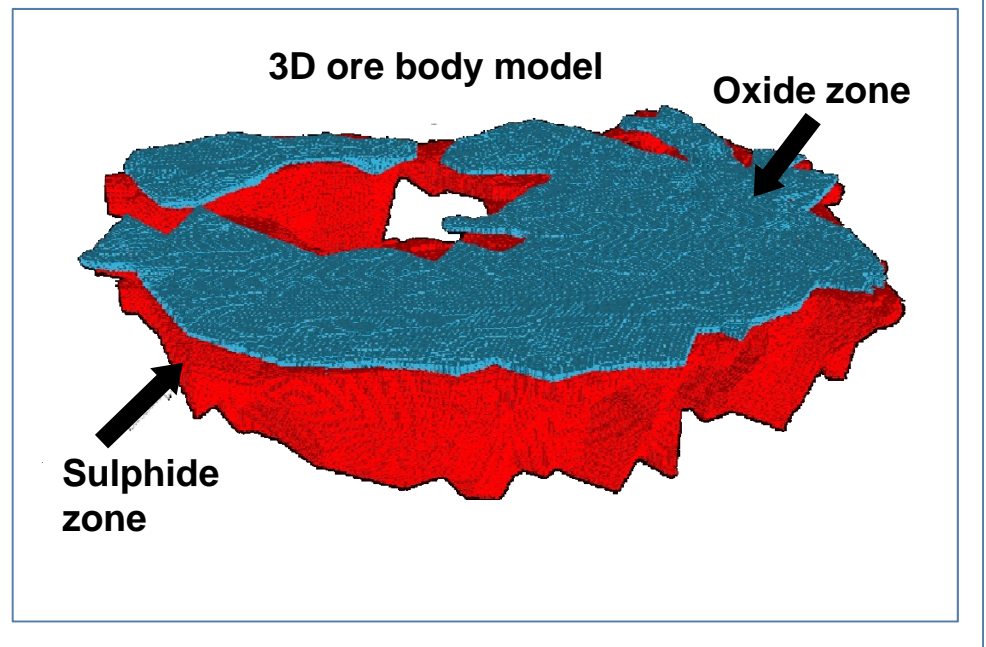
- ▣ Total annual production 100 kt of copper in concentrate

Oxide zone

- ▣ Mine life – estimated 10 years
- ▣ 119 MT of ore, copper grade 0.37%

Sulphide zone

- ▣ Mine life – estimated 40 years
- ▣ 1,148 MT of ore, copper grade 0.38%

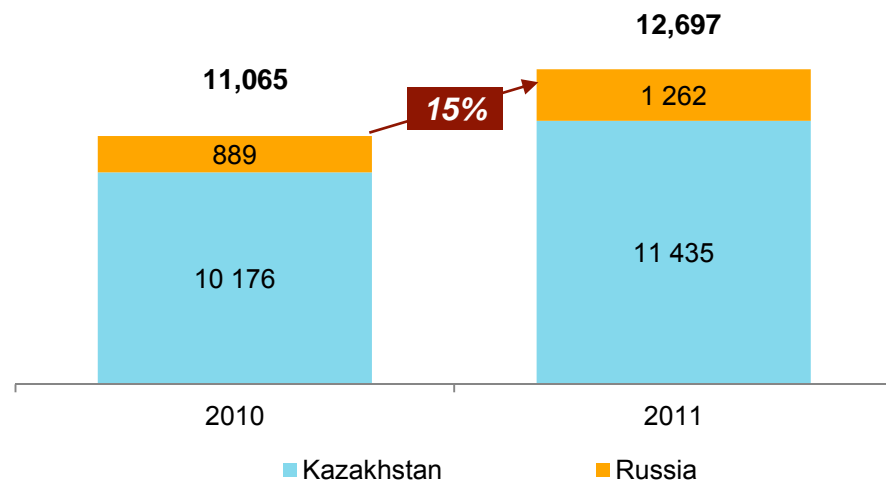




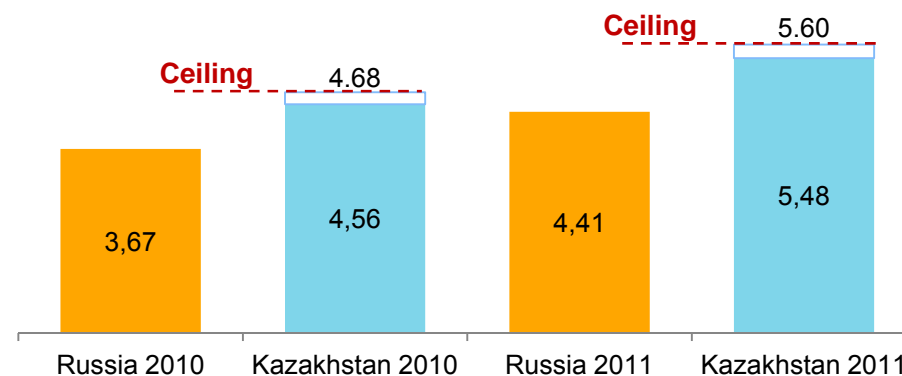
Oleg Novachuk

Chief Executive Officer

Net power generation¹ (GWh)



Average realised tariffs 2010-2011 (KZT/kWh)



Generation

- 12% increased domestic sales
- Significant growth in sales to Russian market
- Kazakhstan market share 15.5% (2010: 14.2%)

Tariffs

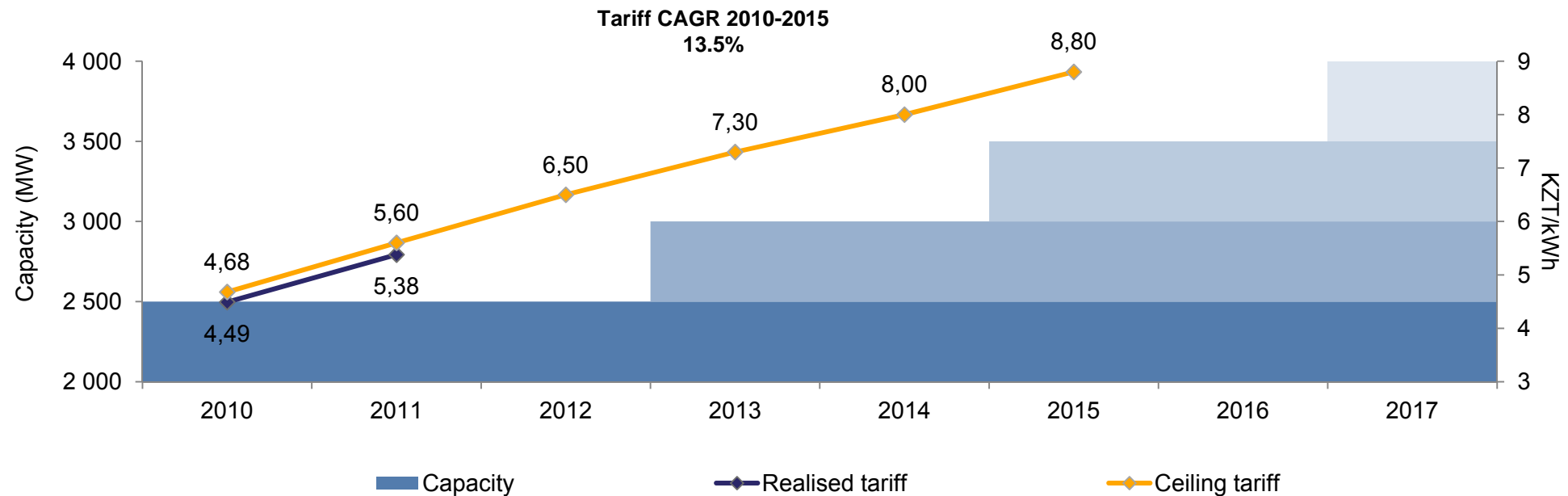
- Kazakhstan tariffs 20% higher as ceiling tariff achieved
 - 2011 tariff level maintained for Q1 2012 as agreed with the Government
- Russian tariffs 20% higher in 2011 benefiting from partial deregulation of power market

EBITDA

- \$316 million on 100% basis (2010: \$230 million)
 - Margin of 63% (2010: 55%)

Notes: 1. The results are for 100% of the business.

Capacity expansion and ceiling tariff growth



Modernisation programme remains on time and on budget

- ▣ Overhaul of one of the operating units completed in 2011
- ▣ Completion of first dormant unit expected end 2012
 - ▣ Estimated cost \$160 million
- ▣ Completion of second dormant unit expected end 2014
 - ▣ Estimated cost \$430 million

Environmental improvement programme

- ▣ Raising efficiency and improving emission standards
 - ▣ Two ESPs installed by end 2011
 - ▣ Further ESPs to be installed by end 2016

Self funded capex programme

- ▣ Increase in ceiling tariffs
- ▣ Higher generation





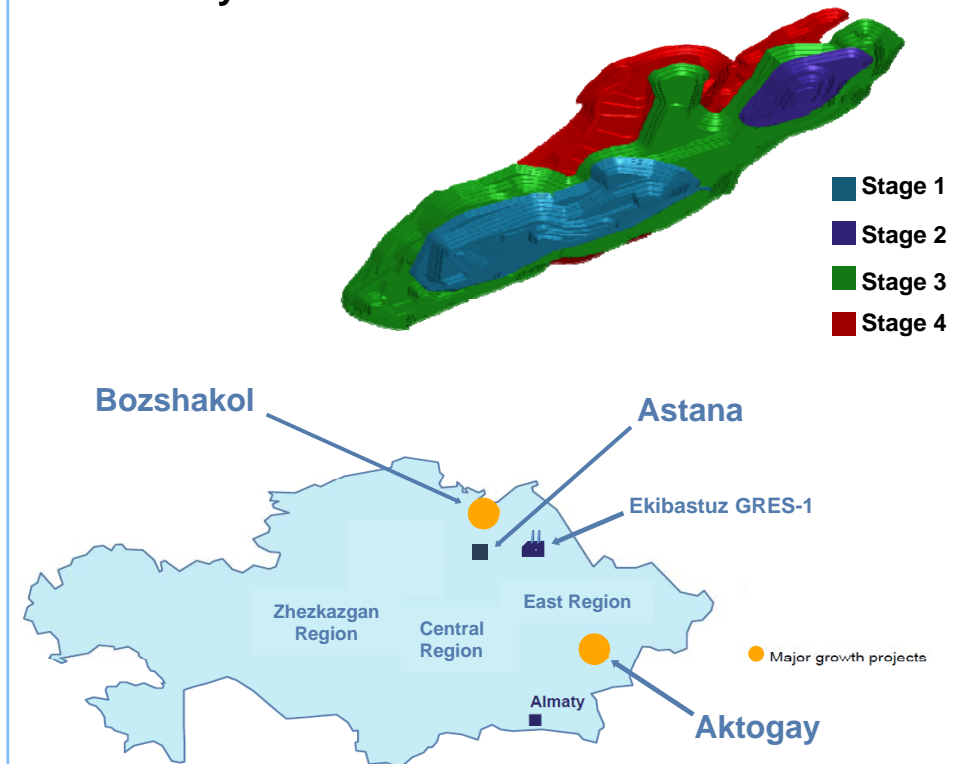
Appendices

BOZSHAKOL PROJECT



Overview	<ul style="list-style-type: none"> Green field project entering development Open pit mine First production 2015 Capital costs in the region of \$1.8 billion Funding secured from CDB One of the largest undeveloped copper deposits worldwide
Resources	<ul style="list-style-type: none"> Estimated 1.2 billion tonnes of ore at 0.35% copper Production life over 40 years Significant amount of by-products: <ul style="list-style-type: none"> 5,255 koz of contained gold 57 kt of contained molybdenum
Location	<ul style="list-style-type: none"> 220 km northeast of the capital Astana Rail link to Balkhash smelter Railway connections to China and Europe All power supplied by GRES-1, located in close proximity
Key stats	<ul style="list-style-type: none"> Processing around 30 MT of ore annually <ul style="list-style-type: none"> 25 MT ore annually after 14 years Annual copper in concentrate output estimated at 100 kt Second quartile cash cost producer Employee numbers estimated 1,500 at full operation Stripping ratio estimated at 1.55 Three year production ramp up period

3D ore body model



Resources – JORC compliant

Tonnage (Mt)	Copper grade (%)	Gold grade (g/t)	Silver grade (g/t)
1,173.2	0.35	0.14	0.88

Note: Includes Indicated and Inferred material. Stated at a 0.2% Cu cut-off grade.

REVENUES, OPERATING PROFIT AND SALES VOLUMES



Operating profit

\$m	2011	2010
CONTINUING OPERATIONS		
Revenues	3,563	3,237
Cost of sales	(1,619)	(1,419)
Gross profit	1,944	1,818
Selling and distribution expenses	(64)	(55)
Administrative expenses	(751)	(657)
Other operating income	53	44
Other operating expenses	(48)	(37)
Impairment losses	(9)	(14)
Share of profits from joint venture	100	38
Operating profit	1,225	1,137

Revenues from continuing operations and joint venture

\$m	2011	2010
Kazakhmys Mining	3,499	3,191
Copper ¹	2,570	2,384
Silver	479	271
Zinc	177	193
Gold ²	133	219
Other ³	140	124
Captive power	64	46
Total revenues	3,563	3,237
Ekibastuz GRES-1⁴	233	138

Kazakhmys Mining sales volumes

kt (unless otherwise stated)	2011	2010
Copper cathode equivalent sales	293	317
Copper cathodes	265	282
Copper rod	28	35
Zinc	146	171
Silver (koz)	13,526	13,552
Gold ² (koz)	86	177

- Notes: 1. Copper revenues includes copper cathode and copper rod.
 2. Includes gold doré. There were no gold bar sales in H2 2011.
 3. Other revenue includes coal, lead, sulphuric acid, etc.
 4. Ekibastuz GRES-1 on a 50% basis.

CASH FLOW



Summary cash flow

\$m	2011	2010
Segmental EBITDA before ENRC, GRES-1 and special items	1,221	1,651
Impairment losses	462	84
Dividends from associate	113	62
Working capital movements ¹	154	(49)
Interest paid	(66)	(50)
Income tax paid	(341)	(365)
MET paid	(264)	(230)
Foreign exchange and other movements	(35)	(5)
Net cash flows from operating activities	1,244	1,098
Sustaining capital expenditure	(420)	(380)
Free Cash Flow	824	718
Expansionary and new project capital expenditure	(259)	(286)
Major social projects	(36)	(60)
Dividends paid	(129)	(80)
Purchase of own shares under the Group's share buy-back programme	(78)	-
Cash related to disposal of subsidiaries ²	111	(107)
Other	4	12
Cash flow movement in net debt	437	197

Working capital movements¹

\$m	2011	2010
Kazakhmys Mining	131	32
Kazakhmys Power	(9)	(17)
MKM	89	(87)
Other	(57)	23
Total	154	(49)

Capital expenditure \$m

	2011	2010
Kazakhmys Mining	602	555
<i>Sustaining</i>	367	309
<i>Expansionary</i>	235	246
Kazakhmys Power	40	36
Kazakhmys Petroleum	20	37
MKM	16	14
Corporate	1	24
Total	679	666

Net debt \$m³

	2011	2010
Cash and liquid funds ⁴	1,912	1,469
Borrowings	(1,893)	(1,819)
<i>Short-term</i>	(525)	(519)
<i>Long-term</i>	(1,368)	(1,300)
Total	19	(350)

Notes: 1. Working capital movements exclude any accruals in respect of MET.

2. Proceeds from disposal of Maikuben West coal mine in May 2011 and Kazakhmys Petroleum in December 2011, net of cash disposed and cash outflow from deconsolidation of the net funds of Ekibastuz GRES-1 following its 50% disposal in February 2010.

3. From continuing businesses only.

4. Includes current investments with a maturity of 3 to 6 months.

CASH COST RECONCILIATION



Kazakhmys Mining cash cost

\$m (unless otherwise stated)		2011	2010
Revenue		3,499	3,191
EBITDA excluding special items		1,808	1,736
Gross cash cost		1,691	1,455
Other adjustments		(91)	(48)
Gross cash cost of own production		1,600	1,407
Sales volumes (own production)	kt	291	314
Gross cash cost of own production	c/lb	249	203
By-product credits		(870)	(792)
Net cash costs of own production		730	615
Net cash costs of own production	c/lb	114	89

▣ Increased gross cash cost driven by general inflation and higher input prices

▣ There is a similar adjustment each period to exclude costs related to the former Kazakhmys Gold mines, purchased concentrate, non-copper related social spend and other non-production expenses

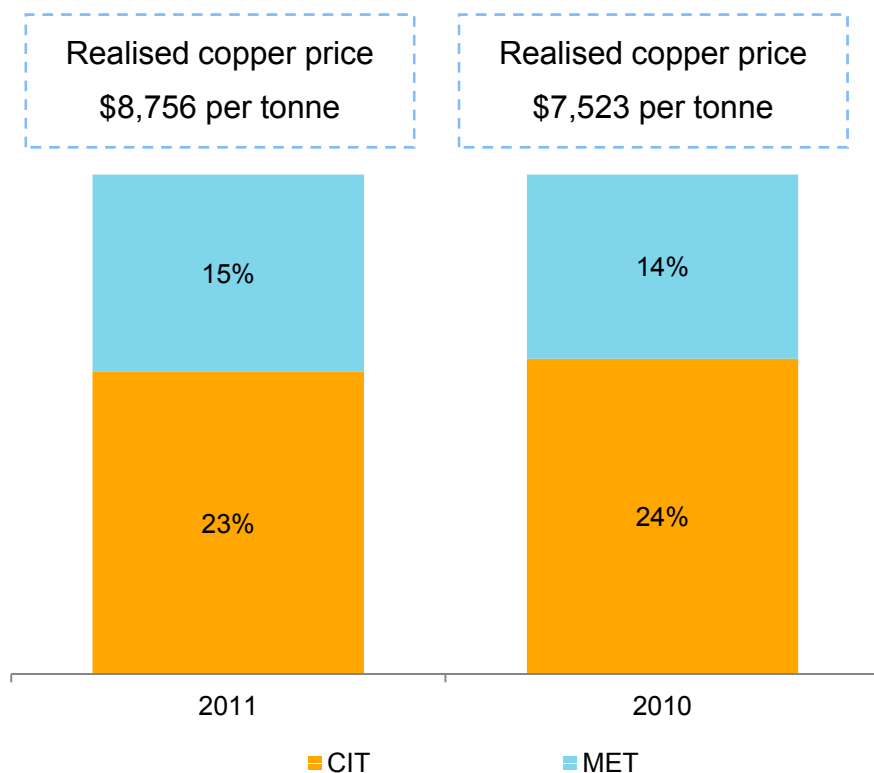
▣ Strong by-product pricing in 2011

▣ No gold bar sales in H2 2011

▣ Within 2011 guidance of 100-130 USc/lb

108 USc/lb¹ if gold bar inventory sold in 2011

Notes: 1. Calculated using average gold prices over the period of the NBK restriction on gold bar sales in H2 2011.

All-in effective tax rate¹ (%)

Reconciliation of the all-in effective tax rate

\$m (unless otherwise stated)	2011	2010
Profit before tax from continuing operations (excluding share of profits from associate)	1,157	1,070
Add: MET	280	236
Add: special items	131	125
Less: share of profits from joint venture	(100)	(38)
Adjusted profit before tax from continuing operations	1,468	1,393
Income tax expense	221	203
Add: MET	280	236
Add: tax effect of special items	57	84
Adjusted tax expense from continuing operations	558	523
All-in effective tax rate (%)	38.0	37.5

Notes: 1. All-in effective tax rate is calculated as income tax expense plus MET, less the tax effect of special items, divided by profit before taxation, which is adjusted for MET, special items and excludes the share of profits from the joint venture and associate.