



Kazakhmys PLC

2012 Trading Update

28 February 2013

**INVESTMENT
DEVELOPMENT
GROWTH**

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Oleg Novachuk

Chief Executive Officer

Strong operational performance

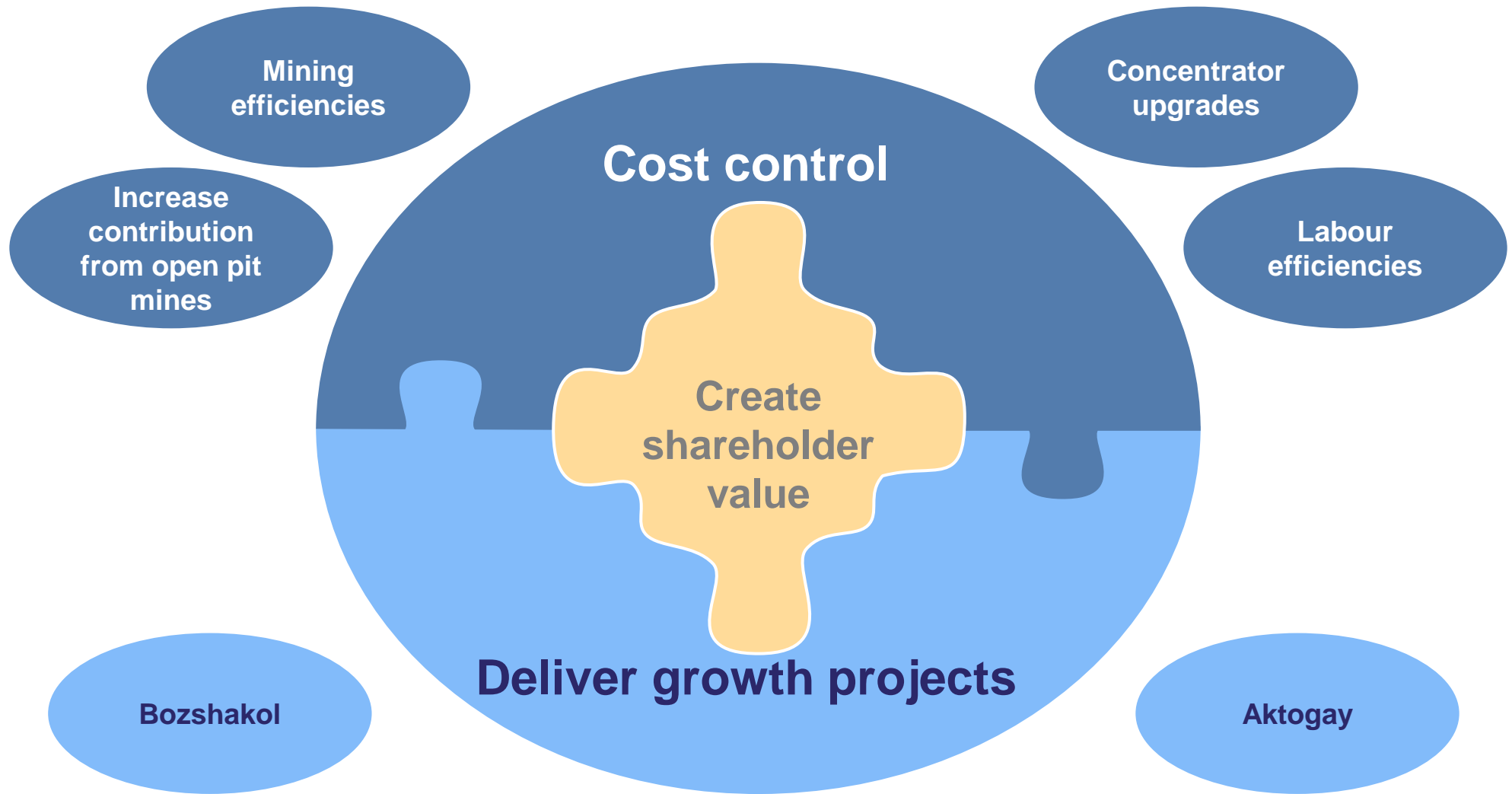
- Metal production in line with guidance
- Growth in power generation
- Continued focus on Health & Safety

Growth projects progressing well

- Bozshakol on track and on budget
- Aktogay moved to development stage
- Ekibastuz GRES-1:
 - Unit 8 commissioned Q4 2012
 - Unit 2 to complete by end of 2014 (capacity increase to 3,500 MW)

Financial performance

- Segmental EBITDA \$1.36 billion
- Net cash cost 174 USc/lb
- Net debt \$707 million
- Balance sheet flexibility
 - Long dated debt for projects





Matthew Hird

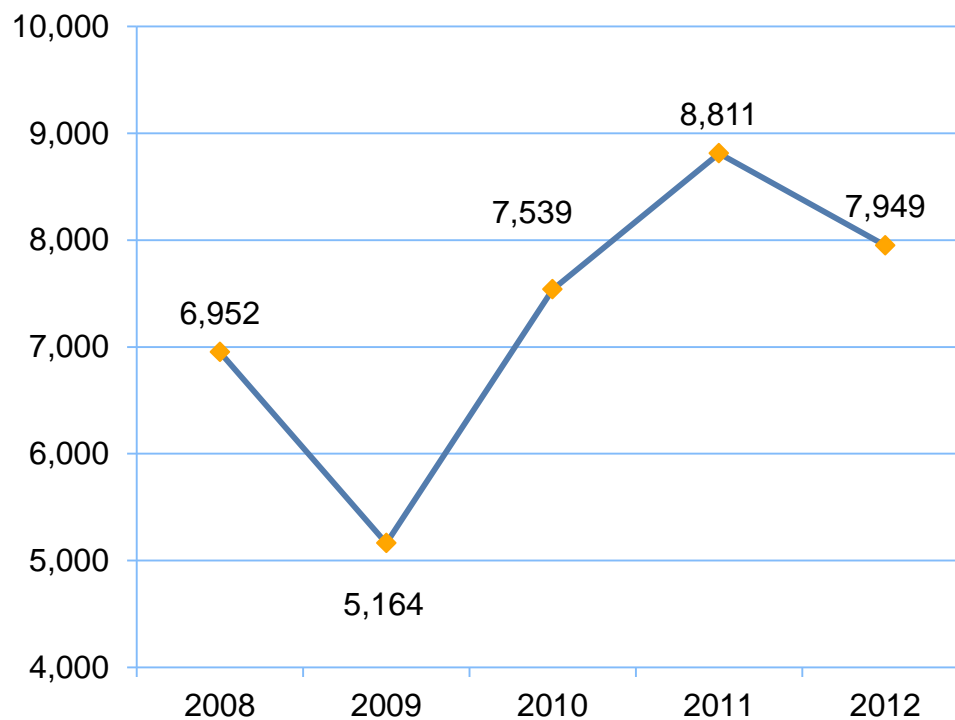
Chief Financial Officer



Key financial indicators

\$m (unless otherwise stated)	2012	2011
Segmental EBITDA	1,364	1,959
Free Cash Flow	85	824
Net cash cost of copper, USc/lb	174	114
Net (debt)/funds	(707)	19

Average LME copper prices (\$/tonne)



Segmental EBITDA¹

\$m (unless otherwise stated)	2012	2011
Kazakhmys Mining	1,160	1,808
<i>EBITDA margin</i>	<i>35%</i>	<i>52%</i>
Kazakhmys Power	208	176
<i>EBITDA margin</i>	<i>58%</i>	<i>55%</i>
Ekibastuz GRES-1²	189	162
<i>EBITDA margin</i>	<i>65%</i>	<i>63%</i>
Other	(4)	(25)
Segmental EBITDA	1,364	1,959

Kazakhmys Mining EBITDA

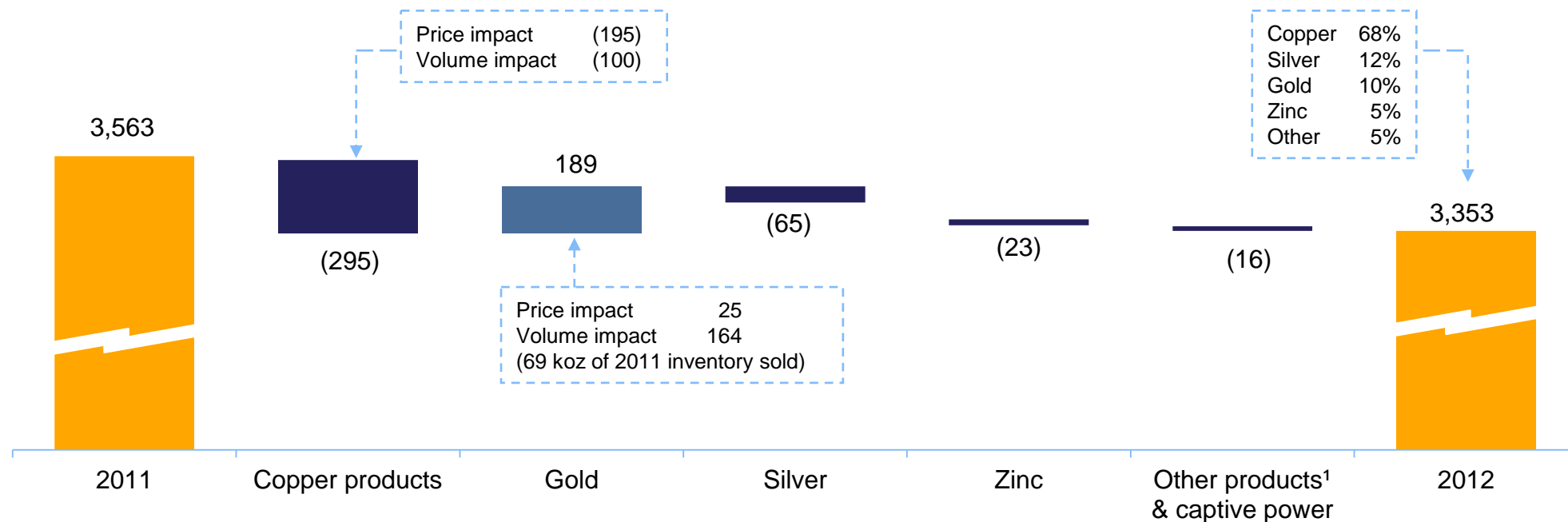
- Realised copper price down 8%
- Cost pressures from labour, transportation and higher ore volumes

Kazakhmys Power EBITDA

- Growth in sales volumes and realised tariffs
- Higher margin domestic sales increased

Notes 1. Excluding ENRC, MET, the non-cash component of the charge relating to the disability benefits obligation and special items.
2. Includes Maikuben coal mine until 17 May 2011.

2011 – 2012 Revenue reconciliation (\$m)

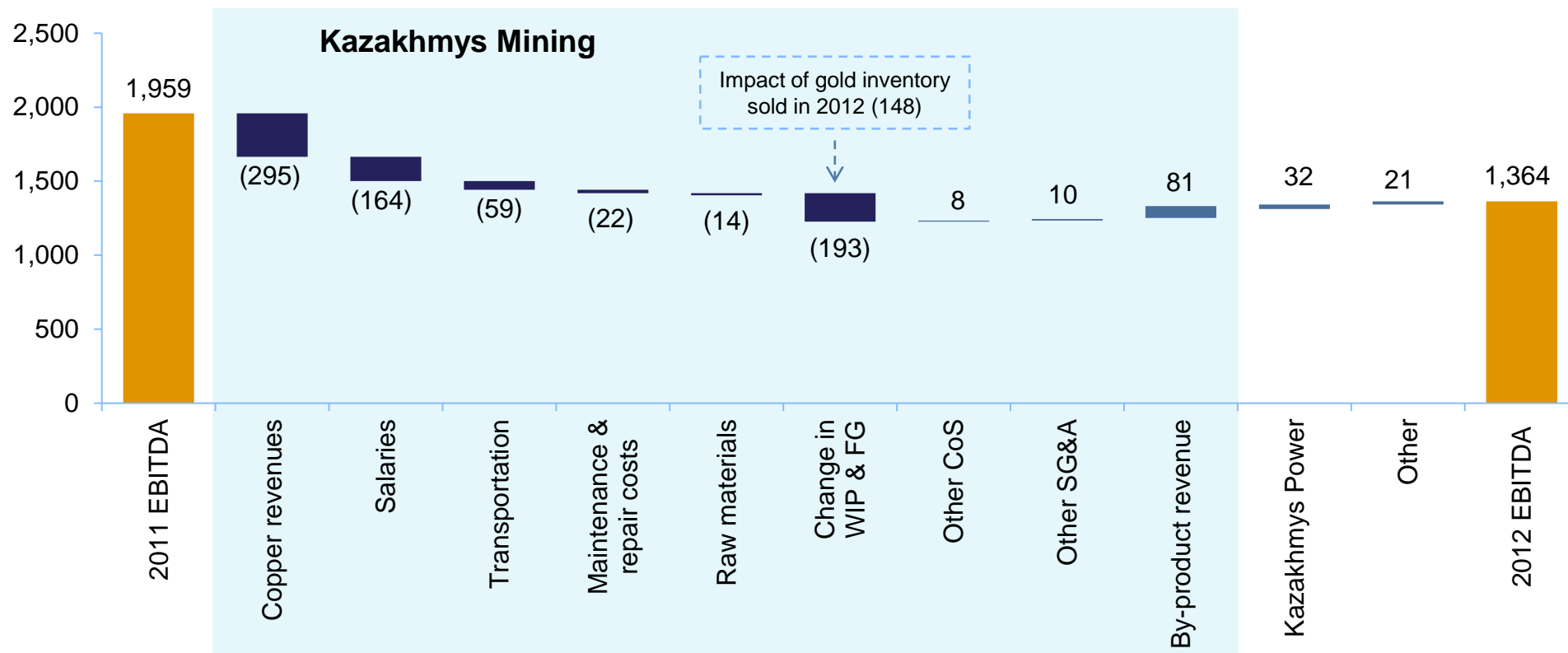


- 8% decrease in realised copper price
- Reduction in copper sales volumes
 - Increase in inventories of 10 kt
- Strong silver and gold output and sales

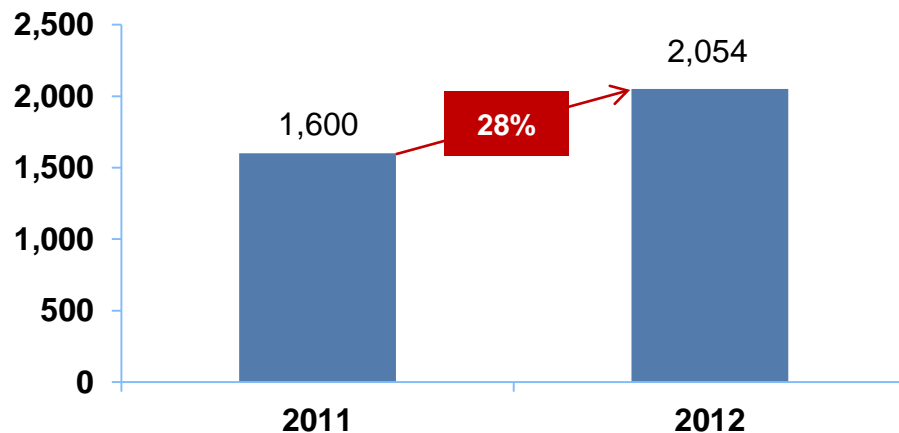
- Copper sales split by destination:
 - China/Asia: 65% (2011: 64%)
 - Europe: 27% (2011: 32%)
 - CIS: 8% (2011: 4%)

Notes: 1. Includes coal, sulphuric acid, lead products and other.

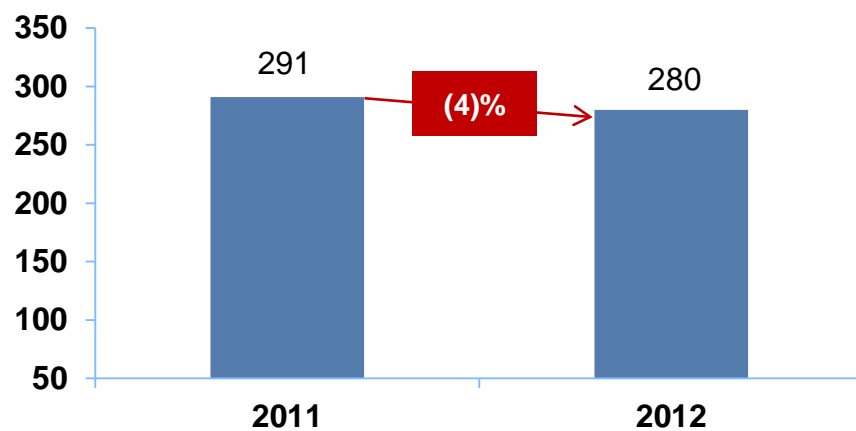
2011 to 2012 Segmental EBITDA reconciliation (\$m)



Kazakhmys Mining gross cash cost of own production (\$m)



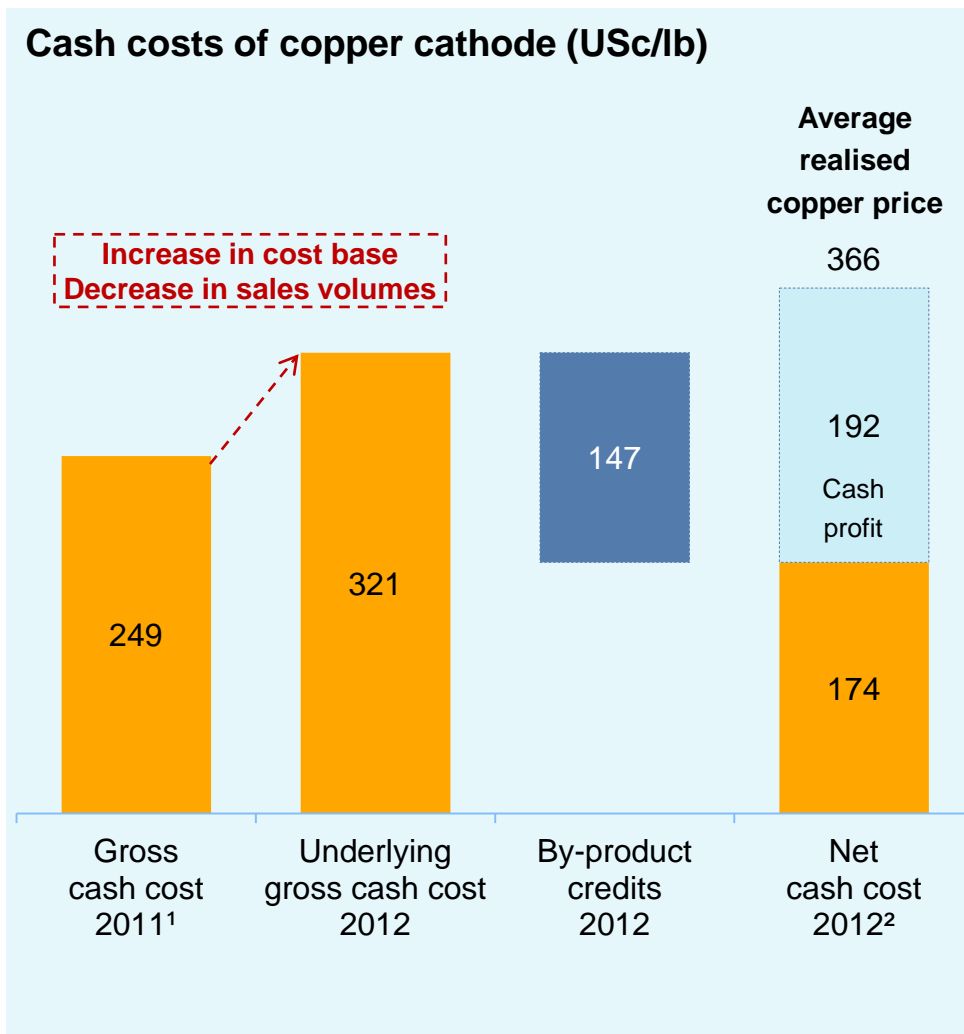
Copper sales volumes (own production)¹ (kt)



Notes: 1. Excludes sales from purchased concentrate.

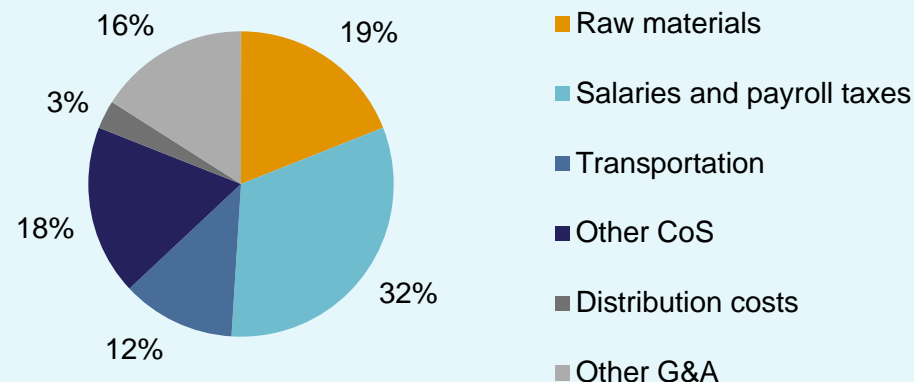
- Operational cost drivers:
 - Increase in ore extraction – 12%
 - Increase in ore processed – 12%
 - Cu grade reduction to 0.95% (2011:1.01%)
 - Decrease in copper recovery rate
- Inflationary pressures:
 - Increase in employee costs
 - Transportation:
 - Increase in outsourced tariffs
 - Higher ore volumes transported

Cash costs of copper cathode (US\$/lb)



	(US\$/lb)
Underlying gross cash cost 2012	321
b/f 2011 gold inventory (\$74 million)	12
Reported gross cash cost 2012	333

Gross cash costs 2012

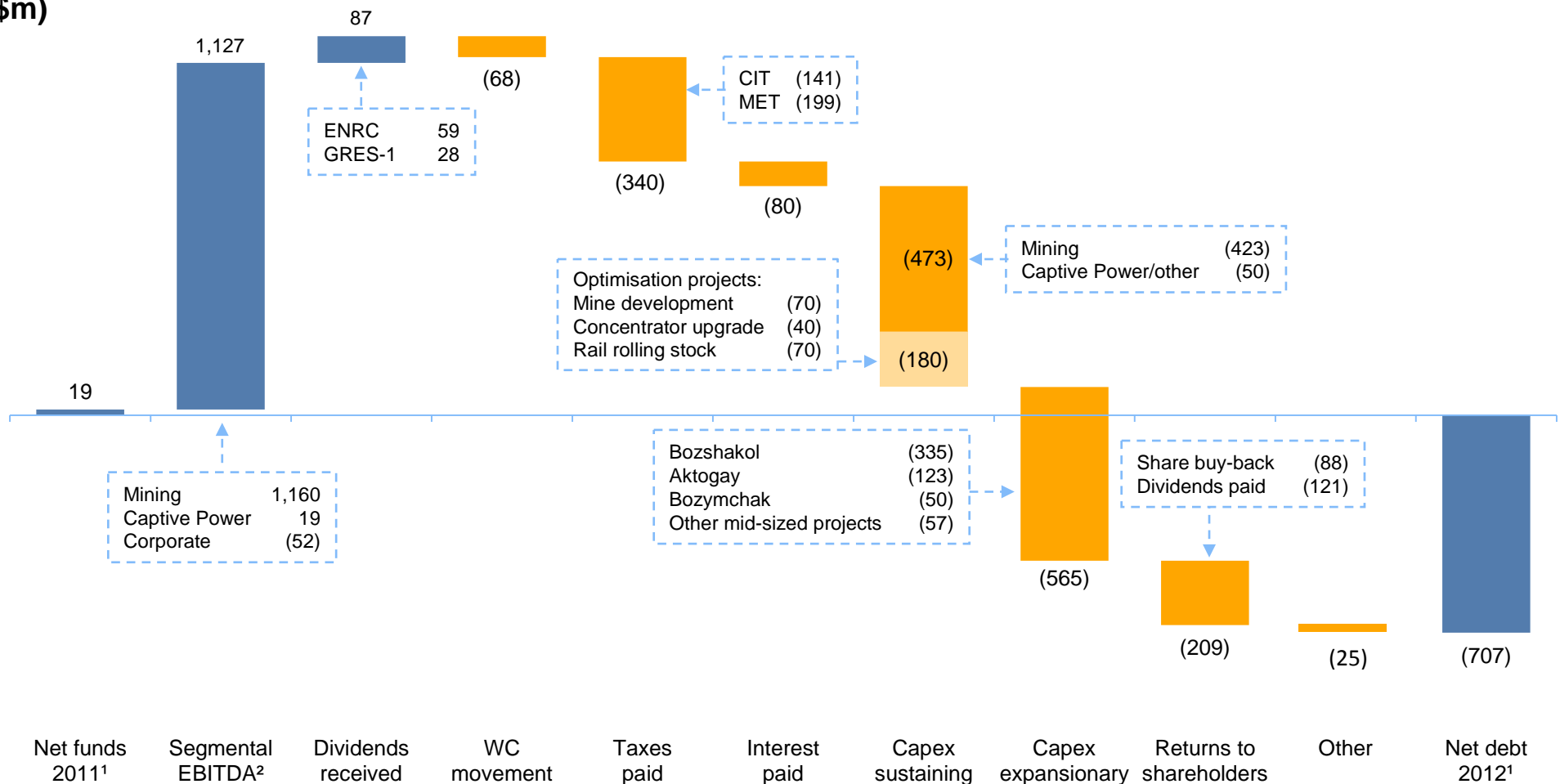


Notes: 1. Kazakhmys Mining cash operating costs excluding purchased concentrate and MET, divided by the volume of copper cathode sales from own production.

2. Kazakhmys Mining cash operating costs excluding purchased concentrate and MET, less by-product revenues, divided by the volume of copper cathode sales from own production.

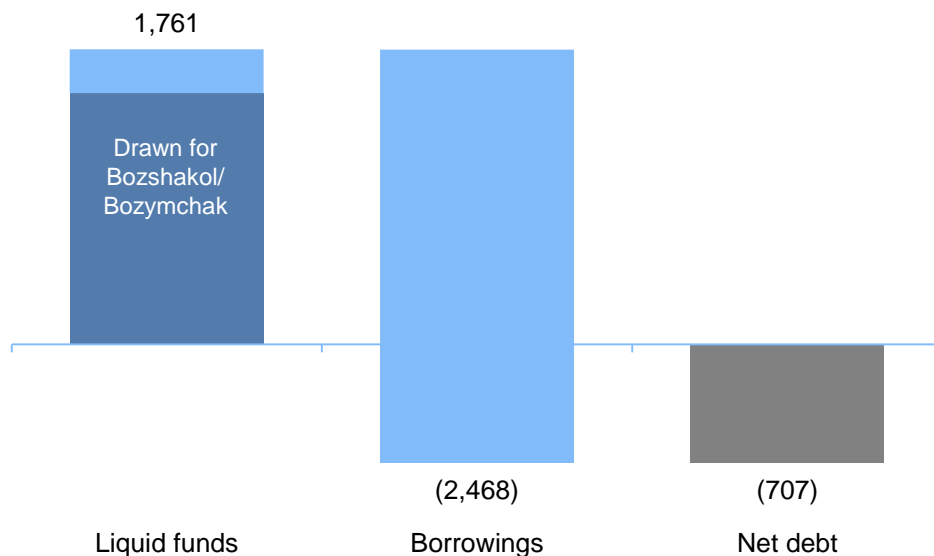
2011 TO 2012 MOVEMENT IN NET DEBT

(\$m)

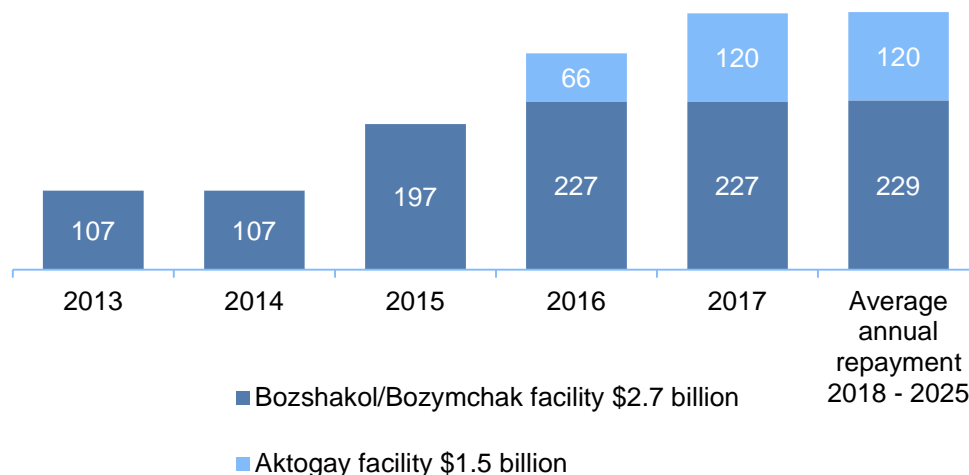


Notes: 1. From continuing operations. Includes cash and cash equivalents, current investments with a maturity of 3 to 6 months (liquid funds), less borrowings.
2. Segmental EBITDA excluding Ekibastuz GRES-1 and MKM.

Net debt (\$m)



Expansionary projects debt repayment profile (\$m)



- Committed debt facilities for major projects
 - Long dated maturity of 12 to 15 years
 - Balance sheet covenants only

- \$2.1 billion corporate facility fully repaid December 2012
- New \$1.0 billion corporate facility signed December 2012
 - Reserve liquidity

Cash cost

- ▣ Underlying gross cash cost to increase 8 - 12%
 - ▣ Kazakhstan inflation and higher ore volumes
 - ▣ Minimal salary increases
 - ▣ Operational efficiencies
- ▣ Net cash cost
 - ▣ Lower gold inventory brought forward

Financing

- ▣ Bozshakol/Bozymchak \$2.7 billion facility fully drawn
- ▣ Aktogay \$1.5 billion – \$450 million to be drawn in 2013

Sustaining capex 2013

- ▣ Mining Division: \$450 - 550 million
 - ▣ Includes mine development and concentrator projects of \$150 million
- ▣ Captive power stations: \$70 - 90 million

Expansionary capex 2013

- ▣ Bozshakol: \$700 - 800 million
- ▣ Aktogay: \$550 - 650 million
- ▣ Bozymchak: \$70 - 100 million
- ▣ Mid-sized projects: \$100 million



Sergei Diachenko

Chief Operating Officer

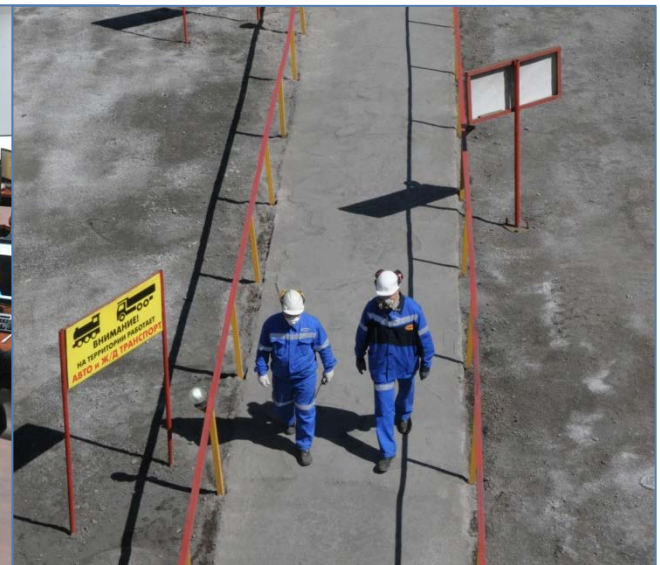
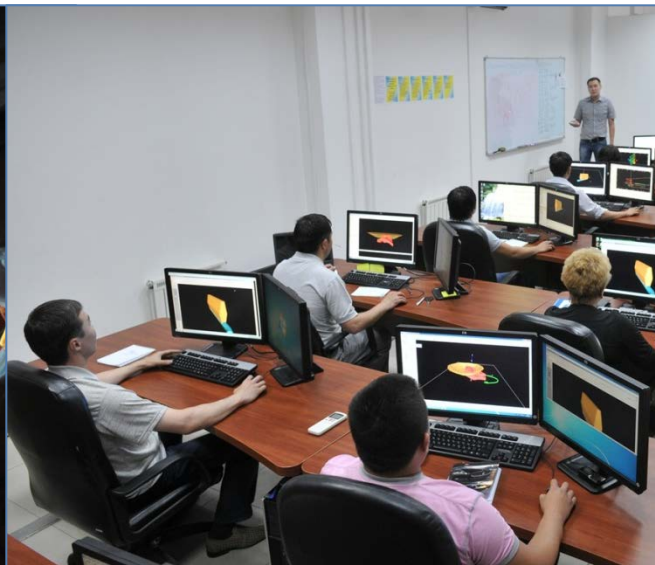


Continuing focus on health and safety

- 19 fatalities in 2012 (2011: 24)
- LTIFR of 1.78 in 2012 (2011: 1.55)
- Expanded long-term Group-wide education and training scheme
- Improving reporting practices
- Improvement of safety standards for working with contractors

2013 targets

- Our goal – zero fatalities
- To reduce total number of incidents by at least 20%
- Continue implementation of improved safety standards (progress – 70%)
- Roll out Emex, the incident reporting and evaluation programme, across the Group
- Continue work with DuPont on safety culture change



Copper production

- ▣ Ore output up 12%
- ▣ Commissioning of Konyrat and Itauz open pits
- ▣ Copper ore grade reduced to 0.95% (2011: 1.01%)
- ▣ Increased output from Akbastau open pit and capacity upgrade at Karagaily concentrator

By-product production

- ▣ Zinc and gold output in line with full year targets
- ▣ Silver ahead of guidance, reflecting higher than anticipated grade

Copper cathode

Actual 2012

292_{kt}

Guidance 2012

285-295_{kt}

Zinc in concentrate

Actual 2012

152_{kt}

Guidance 2012

150_{kt}

Gold production

Actual 2012

129_{koz}

Guidance 2012

120_{koz}

Silver production

Actual 2012

12,643_{koz}

Guidance 2012

12,000_{koz}

Copper production

- Increased ore extraction 7 - 12%
- Ramp up of Konyrat mine and Itauz open pit
- Copper ore grade 0.85 – 0.90%
- North Nurkazgan to commence in Q4 2013 - 1.3 kt of copper in 2013, 3 - 6 kt of copper p.a. when ramped up
- Commissioning of heap leaching operation at Shatyrkul in Q1 2013 - 3 kt of copper p.a.

By-product production

- Reduction in grades - zinc and silver
- Bozymchak production to commence end 2013:
 - 35 koz of gold in concentrate p.a.
- Abyz gold mine reconstruction to be completed H2 2013
 - To extend the mine life by 5 years

Copper

cathode guidance

2013

285-295_{kt}

Zinc

in concentrate guidance

2013

125_{kt}

Gold

production guidance

2013

100_{koz}

Silver

production guidance

2013

11,000_{koz}

2012 implementation

Mining

- 21% output from open pits (2011: 9%)
- Reorganisation of mines at Zhezkazgan
- Developed low cost heap leaching of oxides at Shatyrkul and North Nurkazgan

Processing

- Upgrade of Nikolaevsky concentrator - 8% increase in copper recovery achieved by year end
- New reagent testing at several concentrators
- Increasing processing capacity at Balkhash concentrator

Labour

- Introduction of programme to improve labour productivity

2013 targets

Mining

- Continue to increase open pit mining (25% in 2013)
- Commence heap leaching operations at Shatyrkul and North Nurkazgan
- Ore transportation optimisation at Zhezkazgan and West Nurkazgan (new conveyors)

Processing

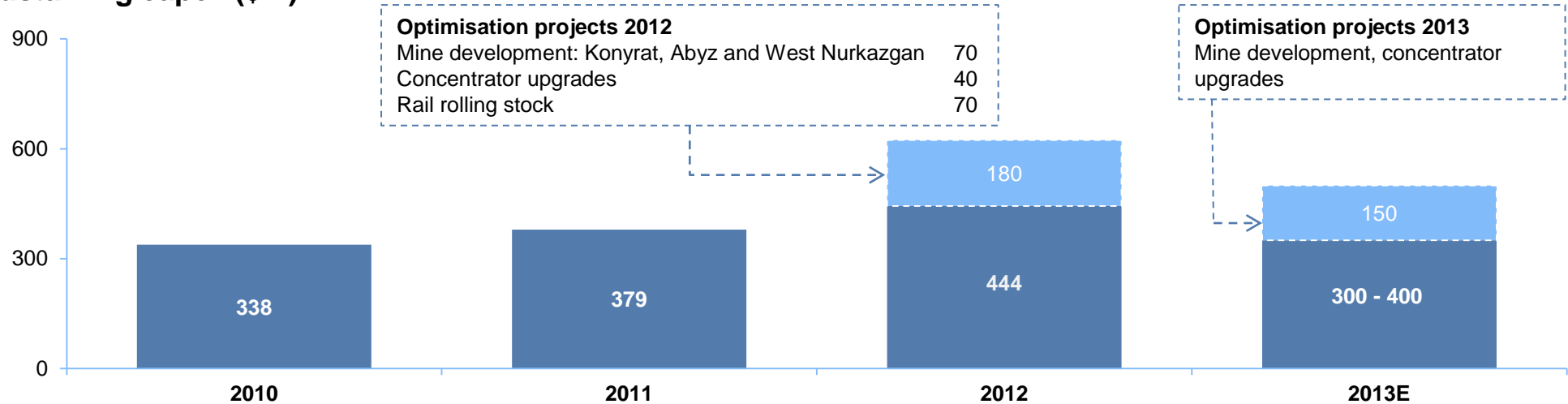
- Complete Nikolaevsky concentrator upgrade to increase recovery rates
- Roll-out new reagents initiative
- Complete capacity increase at Balkhash concentrator

Labour

- Continue programme to improve labour productivity
- Reduction in social assets

Estimated efficiencies \$150 million per annum by 2014

Sustaining capex (\$m)



2012

- ▣ Increase in mine development to facilitate future extraction
- ▣ Upgrade of Nikolayevsky and Balkhash concentrators
- ▣ \$40 million spent on equipment which improved operating conditions and health and safety

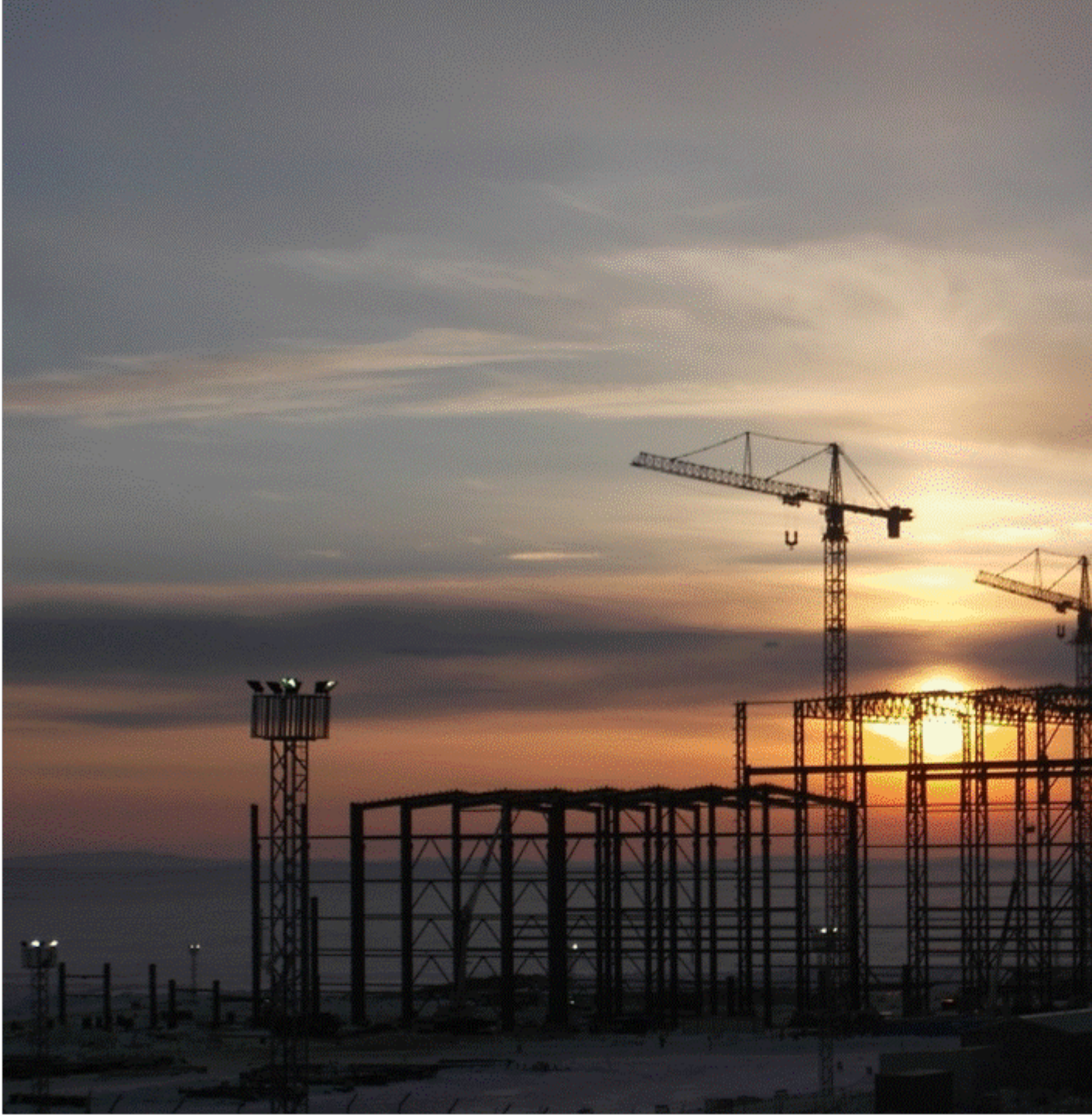
2013

- ▣ Optimisation of existing assets:
 - ▣ Capital expenditure reflects mine development projects: West and North Nurkazgan, Konyrat and Abyz
 - ▣ Concentrator upgrades



Mian Khalil

Head of Projects

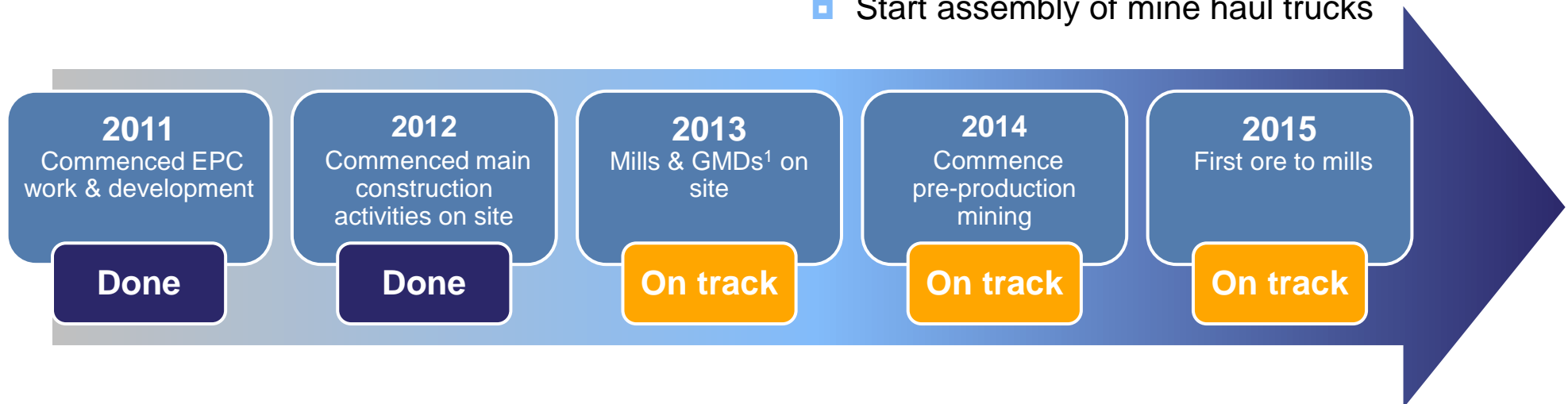


Progress during 2012

- Construction camp established
- Water supply line completed
- Major earthworks 80% complete
- Concrete work started for major plant areas
- Steel work started for major plant areas

Plan for 2013

- Complete main access road
- Complete majority of concrete works
- Erect main process buildings
- Deliver and install grinding mills and drives
- Deliver and install major mechanical equipment
- Construct 220 kV power line to site
- Start assembly of mine haul trucks



Notes: 1. Gearless Mill Drive.

Reclaim tunnel – October 2012



Reclaim tunnel – February 2013



Grinding and flotation building – October 2012



Grinding and flotation building – January 2013



Concentrator building – February 2013



On track and on budget

Primary crusher – February 2013



Tailings thickener – February 2013



Plan for 2013

- Use current site infrastructure to support erection of temporary facilities
- Start earthworks in April 2013
- Complete procurement of all major equipment
- Pour main foundations and start steel erection of non-process buildings
- Begin site-wide general electrical works
- Start building haul roads from mine to heap leach area
- Start leach pad construction
- Start SX-EW footings and foundations
- Start concentrator footings and foundations



Mobilisation to site Jan 2013



Cranes



Powerline



Rail Spur



Camp

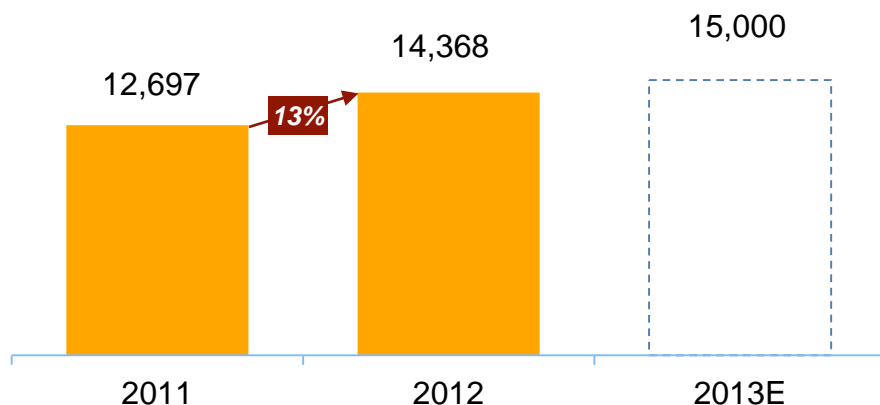




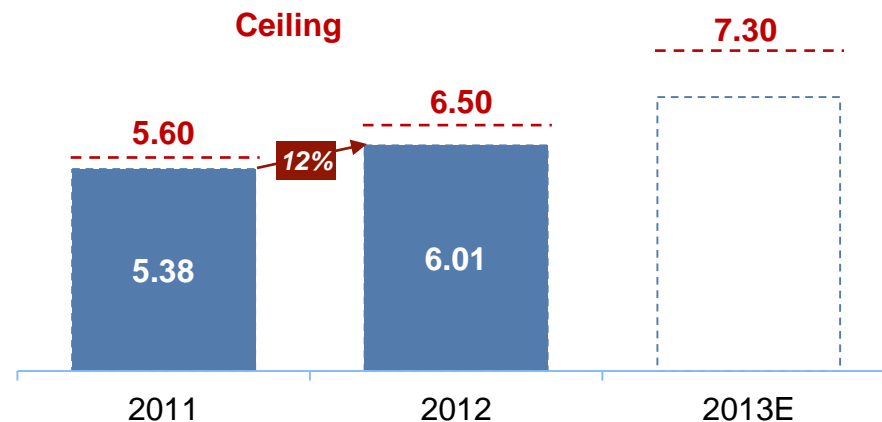
Oleg Novachuk

Chief Executive Officer

Net power generation¹ (GWh)



Average realised tariffs 2011-2012 (KZT/kWh)



Generation

- Increased demand for power in Kazakhstan
 - Total sales increased by 13%
 - Domestic sales increased by 19%

Tariffs

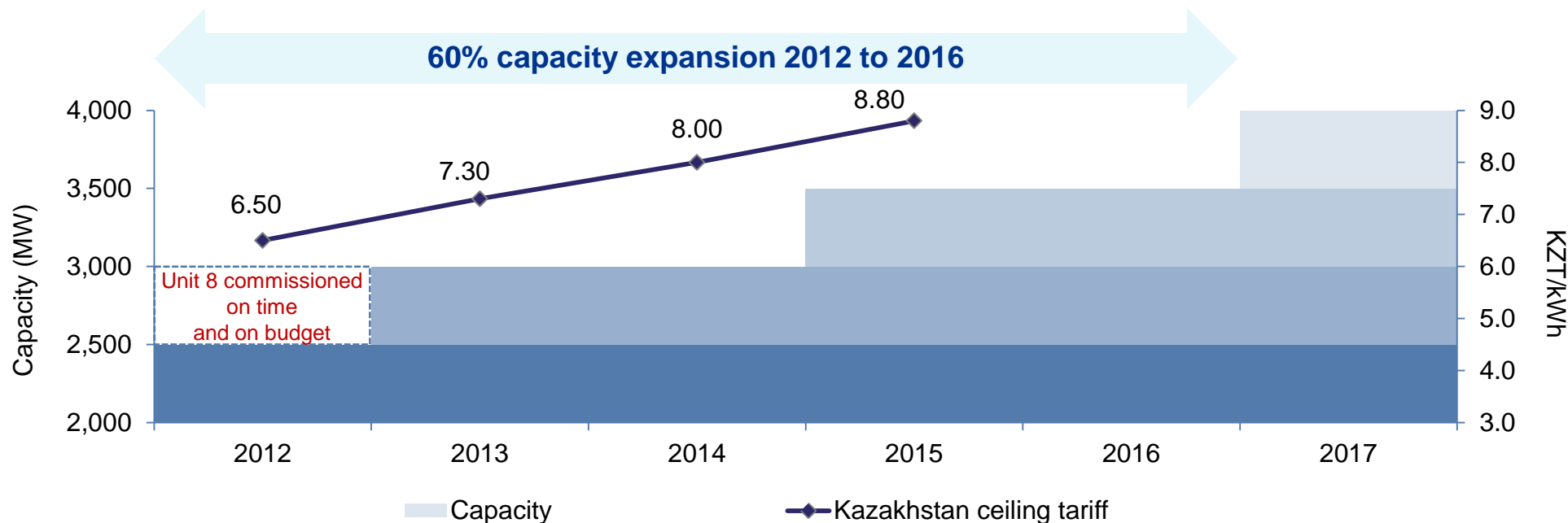
- Realised tariffs 12% higher
 - Ceiling tariff increased in Q2 2012
 - 5% of electricity sold to Russia

EBITDA

- 2012 – \$378 million on 100% basis (2011: \$316 million²)
 - Margin of 65% (2011: 63%)

Notes: 1. The results are for 100% of the business.

2. Includes Maikuben coal mine until 17 May 2011.



\$1 billion programme to expand capacity remains on budget and ahead of schedule

- Completed commissioning of first dormant unit in Q4 2012
 - Total modernisation cost \$156 million
- Completion of second dormant unit expected end 2014
 - Estimated cost \$410 million
- Rehabilitation of third dormant unit to commence in 2013
 - Estimated cost \$460 million

Environmental improvements

- Raising efficiency and improving emission standards
 - Three ESPs installed in 2012
 - Further ESPs to be installed on all operating units by end 2013

Health and safety

**Continue to implement H&S improved standards
Zero fatalities target**

Cost control and optimisation

Major focus on operational efficiencies

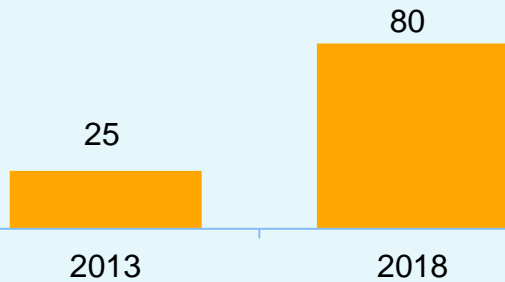
Capital allocation

**Reduce sustaining capital expenditure
Optimise capital structure and non core assets
Driven by shareholder value**

Growth projects

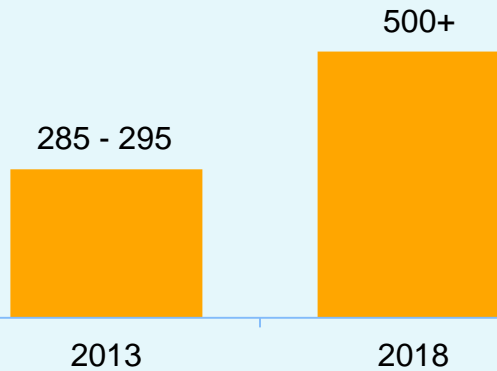
**Build operational team for the growth projects
Continue development on time and on budget**

**Ore output
from open pits (%)**



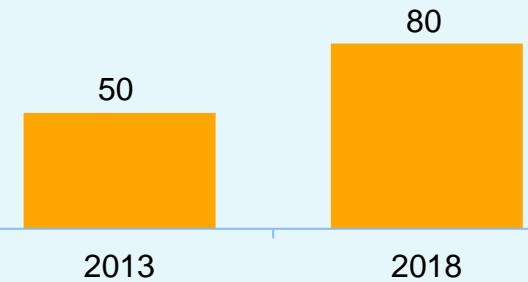
**80% of extraction will be
from open pit mines**

Copper cathode production (kt)



**Cathode output
to exceed 500kt**

Cu from the 5 top mines (%)



**Production focused
on 5 large mines**

Globally competitive cost position



Appendices

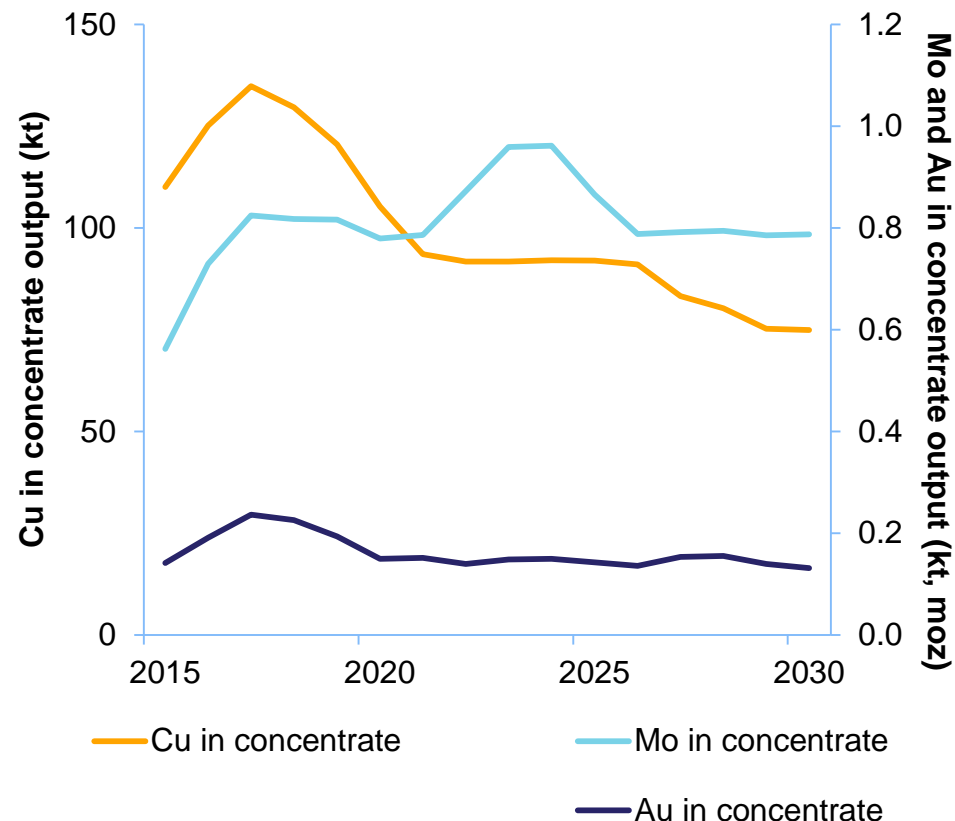
Key statistics

- Large scale open-pit processing 30 MT ore annually
- Total copper cathode equivalent production of 3,099 kt
- By-products include 5,255 koz of contained gold and 57 kt of contained molybdenum
- Production life of over 40 years, with average production of 100 kt of copper cathode equivalent in first 10 years
- Employee numbers estimated 1,500 at full operation
- Close proximity to existing infrastructure
- Gross cash cost – 120 to 140 US\$/lb¹
- Net cash cost – 50 to 70 US\$/lb²
- Total anticipated project capital cost \$1.9 billion

Mineral Resource³

Tonnage (MT)	Cu grade (%)	Au grade (g/t)	Ag grade (g/t)	Mo grade (%)
1,173	0.35	0.14	0.88	0.004

Production schedule: Key metals



Notes: 1. Estimated gross cash cost over the first 10 years of the mine's operations expressed in real terms.

2. Estimated net cash cost over the first 10 years of the mine's operations, calculated using a long-term gold price of \$1,000 per ounce, expressed in real terms.

3. Includes indicated and inferred material. Stated at 0.2% Cu cut-off grade. In accordance with JORC code.

Key statistics

- ▣ Large scale open-pit processing on average 25 MT ore annually (sulphide ore)
 - ▣ 31 MT on average for the first 10 years
- ▣ Total copper cathode equivalent production:
 - ▣ 224 kt from oxide ore
 - ▣ 4,032 kt from sulphide ore
- ▣ Total molybdenum in concentrate production of 74 kt
- ▣ First copper production in 2015 (oxide)
- ▣ Production life of over 50 years, with average production of 104 kt copper cathode equivalent in first 10 years
- ▣ Employee numbers estimated 1,500 at full operation
- ▣ Gross cash cost – 120 to 140 US\$/lb¹
- ▣ Net cash cost – 110 to 130 US\$/lb²
- ▣ Total anticipated project capital cost \$2 billion

Mineral Resource³

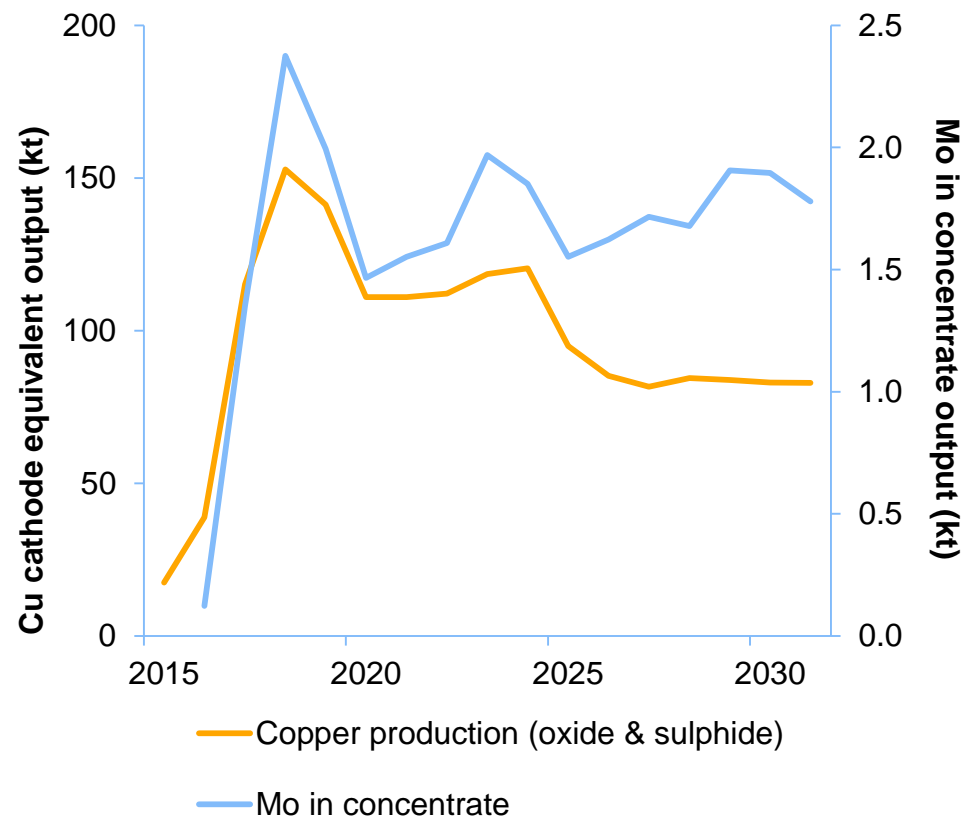
	Tonnage (MT)	Cu grade (%)	Mo grade (%)
Oxide	121	0.37	-
Sulphide	1,597	0.33	0.008

Notes: 1. Estimated gross cash cost over the first 10 years of the mine's operations expressed in real terms.

2. Estimated net cash cost over the first 10 years of the mine's operations, calculated using a long-term molybdenum price of \$30,500 per tonne, expressed in real terms.

3. Includes measured and indicated material. Stated at 0.2% Cu cut-off grade. In accordance with JORC code.

Production schedule: Key metals



Operating profit

\$m	2012	2011
CONTINUING OPERATIONS		
Revenues	3,353	3,563
Cost of sales	(2,023)	(1,619)
Gross profit	1,330	1,944
Selling and distribution expenses	(64)	(64)
Administrative expenses	(805)	(751)
Net operating (expense)/income	(17)	5
Impairment losses	(202)	(9)
Share of profits from joint venture	126	100
Operating profit	368	1,225

Revenues from continuing operations and joint venture

\$m	2012	2011
Kazakhmys Mining	3,285	3,499
Copper	2,275	2,570
Silver	414	479
Zinc	154	177
Gold	322	133
Other ¹	120	140
Captive power	68	64
Total revenues	3,353	3,563
Ekibastuz GRES-1²	290	233

Kazakhmys Mining sales volumes

kt (unless otherwise stated)	2012	2011
Copper cathode equivalent sales	282	293
Copper cathodes	259	265
Copper rod	23	28
Zinc	151	146
Silver (koz)	13,206	13,526
Gold (koz)	193	86

Notes: 1. Other revenue includes coal, lead, sulphuric acid, etc.

2. Ekibastuz GRES-1 on a 50% basis.

Summary cash flow

\$m	2012	2011
Segmental EBITDA before ENRC & GRES-1¹	945	1,221
Impairment losses	220	462
Non-cash component of employee benefits obligation	(149)	-
Loss on disposal of assets	23	-
Dividends from associate and joint venture	87	113
Working capital movements ²	64	154
Interest paid	(85)	(66)
Income tax paid	(142)	(341)
MET paid	(199)	(264)
Foreign exchange and other movements	(17)	(35)
Net cash flows from operating activities	747	1,244
Sustaining capital expenditure	(662)	(420)
Free Cash Flow	85	824
Expansionary and new project capital expenditure	(567)	(259)
Major social projects	(12)	(36)
Dividends paid	(121)	(129)
Purchase of own shares under the Group's share buy-back programme	(88)	(78)
Cash related to disposal of subsidiaries ³	3	111
Other	(11)	4
Cash flow movement in net (debt)/funds	(711)	437

Working capital movements²

\$m	2012	2011
Kazakhmys Mining	(20)	131
Kazakhmys Power	40	(9)
MKM	(18)	89
Other	62	(57)
Total	64	154

Capital expenditure \$m	2012	2011
Kazakhmys Mining	1,168	602
<i>Sustaining</i>	603	367
<i>Expansionary</i>	565	235
Kazakhmys Power	47	40
Kazakhmys Petroleum	-	20
MKM	11	16
Corporate	3	1
Total	1,229	679

Net debt \$m	2012	2011
Cash and liquid funds	1,761	1,912
Borrowings	(2,468)	(1,893)
<i>Short-term</i>	(29)	(525)
<i>Long-term</i>	(2,439)	(1,368)
Total	(707)	19

Notes: 1. Excluding MET and the non-cash component of the charge relating to the disability benefits obligation, but including special items.

2. Working capital movements exclude any accruals in respect of MET and non-current VAT on major projects.

3. Cash related to disposal of subsidiaries in 2011 includes Maikuben West coal mine and Kazakhmys Petroleum.

Kazakhmys Mining cash cost

\$m (unless otherwise stated)		2012	2011
Revenue		3,285	3,499
EBITDA excluding special items		1,160	1,808
Gross cash cost		2,125	1,691
Other adjustments		(71)	(91)
Gross cash cost of own production		2,054	1,600
Sales volumes (own production)	kt	280	291
Gross cash cost of own production	c/lb	333	249
By-product credits		(983)	(870)
Net cash costs of own production		1,071	730
Net cash costs of own production	c/lb	174	114

▣ Increased gross cash cost driven by increased ore volumes and inflationary pressures

▣ There is a similar adjustment each period to exclude costs related to the former Kazakhmys Gold mines, purchased concentrate, non-copper related social spend and other non-production expenses

▣ 69 koz of gold bar sold from inventory

▣ Within 2012 guidance of 160 - 190 USc/lb