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#### **Basis of preparation**

The divestment of a number of the Group's relatively mature mining and power operations, primarily located in the Zhezkazgan and Central Regions (the 'Disposal Assets') was approved by the independent shareholders on 15 August 2014. Following shareholder approval, the Disposal Assets were classified as assets held for sale and treated as a discontinued operation in the financial statements from the beginning of the year until their disposal on 31 October 2014. The consolidated income statement for the year ended 31 December 2013 has been restated to conform to this presentation.

## **AGENDA**



1. Review of 2014 operations Oleg Novachuk

CEO

2. Major growth projects Mian Khalil

Head of Projects

3. Financial update Andrew Southam

CFO

4. Delivering growth

Oleg Novachuk

CEO



1. Review of 2014 operations

**OLEG NOVACHUK** 

**CHIEF EXECUTIVE** 

## TRANSFORMATIONAL CHANGE





### 2014 HIGHLIGHTS



- Copper production at upper end of guidance
  - 2014 production +9% at 84 kt
- Strong cost performance offsets lower revenue
  - EBITDA¹ \$355 million (2013: \$359 million)
  - Net cash costs H2 2014 1072 USc/lb
- Continued investment in our major growth projects supported by long-term debt facilities

### **Major growth projects**

#### **Bozshakol**

- Construction has progressed through winter period
- Entering critical period to commence commissioning in Q4 2015, limited production in 2015

### **Aktogay**

- On track to commence copper cathode production from oxide ore in Q4 2015
- Sulphide remains on schedule for 2017

### **Koksay**

- ► Acquired June 2014, \$260 million
- Confirmatory drilling commenced

#### Notes:

All financial and operational information is for the continuing operations unless otherwise stated.

1. Continuing operations EBITDA (excluding special items) represents East Region operations, Bozymchak, Mining Projects and Corporate services.

<sup>2.</sup> The East Region's full year unit cash costs as reported include the operations prior to their economic separation, a period in which only directly attributable costs are accounted for. In the second half of 2014, the most representative period of the performance of the East Region as a stand-alone business, gross cash costs for continuing operations were 277 USc/lb and net cash costs were 107 USc/lb.

## **HEALTH AND SAFETY**



### **Targeting zero fatalities**

- ➤ Year-on-year reduction in fatalities since 2010
- ▶ 13 Group fatalities in 2014 (2013: 18)
  - 6 in continuing operations
  - 7 in Disposal Assets
- Achieved 3 million man hours without a lost-time injury at Bozshakol in 2014

### **Key 2015 initiatives**

- External review of underground mining operations
- Major growth projects continued supervision and engagement with contractors on health & safety
- ▶ Enhance incident reporting and investigation



Bozshakol health & safety training, January 2015

## 2015 PRODUCTION GUIDANCE



### **East Region and Bozymchak**

**Copper** cathode

2014

84 kt

Zinc in concentrate

121 kt

Silver<sup>1</sup>

3,435 koz

Gold<sup>1</sup>

35 koz

FY 2015 Guidance

80 - 85 kt

90 - 95 kt

2,250 - 2,500 koz

42 - 47 koz

- ► Stable copper output into 2015
- ▶ By-products:
  - Output expected to reduce as East Region mines temporarily move to lower by-product grade areas
  - Gold output to increase as Bozymchak ramps up

### **Major growth projects**

- ▶ Bozshakol to commence commissioning in Q4 2015, limited copper in concentrate output in 2015
- Production of copper cathode from SX/EW at Aktogay oxide to commence in Q4 2015

## **PRIORITIES FOR 2015**



Health and safety	<ul><li>Targeting zero fatalities</li><li>Bozshakol/Aktogay – training and safety culture are key</li></ul>
Bozshakol commissioning	<ul> <li>Limited production in Q4 2015, ramp up in 2016</li> <li>Reach full capacity in 2017</li> </ul>
Aktogay oxide commissioning	<ul> <li>First output from oxide in Q4 2015, 15 kt per annum for 11 years</li> <li>Continue sulphide project construction</li> </ul>
East Region optimisation	<ul><li>Implement transportation efficiencies</li><li>Complete Nikolayevsky upgrade</li></ul>
Koksay exploration	<ul> <li>Continue confirmatory drilling and scoping</li> <li>\$15 million capex in 2015</li> </ul>



2. Major growth projects

**MIAN KHALIL** 

**HEAD OF PROJECTS** 

## PROJECT STATUS - ON TRACK



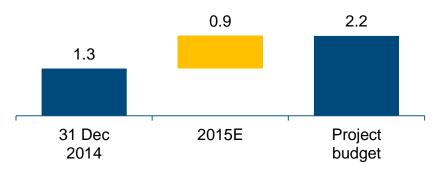
#### Bozshakol

	Status
1. Assembly of internal equipment	Ongoing
2. 220 kv power line	Completed
3. Training of production personnel	Commenced
4. Commence pre-production mining	H1 2015
5. Ore feed to concentrator	Q4 2015

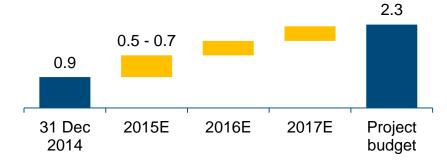
### **Aktogay**

	Status
Oxide processing facilities construction	Ongoing
2. Commence oxide production	Q4 2015
3. Sulphide plant construction	Ongoing
4. Commence sulphide production	2017

### Capex schedule (\$bn)



### Capex schedule (\$bn)



## **BOZSHAKOL 2014 PROGRESS**



### **Completed**

- ☑ All key sulphide concrete and steel works
- ☑ State acceptance completed for non-process buildings, permanent camp, main access road and railroad
- ☑ 220 kV power line and substation tie-in complete
- Mining vehicles including haul trucks, shovels and excavators delivered and assembled for use
- ☑ All three mills shells and heads assembly

### **Ongoing**

- Clay plant construction
- Gyratory crusher installation
- Gearless mill drive stator for Ball mill 2 installed
- Installation of bulk material for underground piping and electrical works (>50% complete)



Bozshakol aerial view, September 2014

# RECENT DEVELOPMENTS - MILL INSTALLATION KAZ



- ▶ Installation of the shell and trunnions for SAG mill and Ball mill 1 and 2 is complete
- Gearless mill drive stator for Ball mill 2 installed
- Work commenced on installation of gearless mill drive stator for SAG mill



Ball mill 2 (with stator) and Ball mill 1





- ► Early occupation of mine maintenance workshop by the operations team took place in mid-January
- ▶ Other mining support facilities will be progressively occupied in March 2015



CAT 993K wheel loader excavator in maintenance workshop

## **OPERATIONAL STAFF TRAINING**



- Recruitment of production teams continues
- Training of operational staff has commenced
- Training on health & safety procedures high priority



**Jeremy Allen** 

**General Director of Projects - Operations** 

- Jeremy will lead production phase at Bozshakol and Aktogay
- ▶ 35 years experience Zambia, Namibia, South Africa, DRC, Indonesia, Zimbabwe and Kazakhstan
- ▶ First Quantum, Leighton Contracting, Western Coal



Bozshakol operations training









## AKTOGAY – 2014 PROGRESS



### **Completed**

- ☑ Oxide heap leach Cell 1 complete, Cell 2 near completion
- Oxide plant building foundation, acid storage and PLS pump house
- ☑ Sulphide plant earthworks

### **Ongoing**

- ▶ Permanent camp foundations near completion
- 110 kV power line expected to be completed in March 2015 (no delay to project)
- Commenced concrete works for grinding and concentrator building foundations



Aktogay sulphide plant foundations







3. Financial update

**ANDREW SOUTHAM** 

CHIEF FINANCIAL OFFICER

## FINANCIAL UPDATE



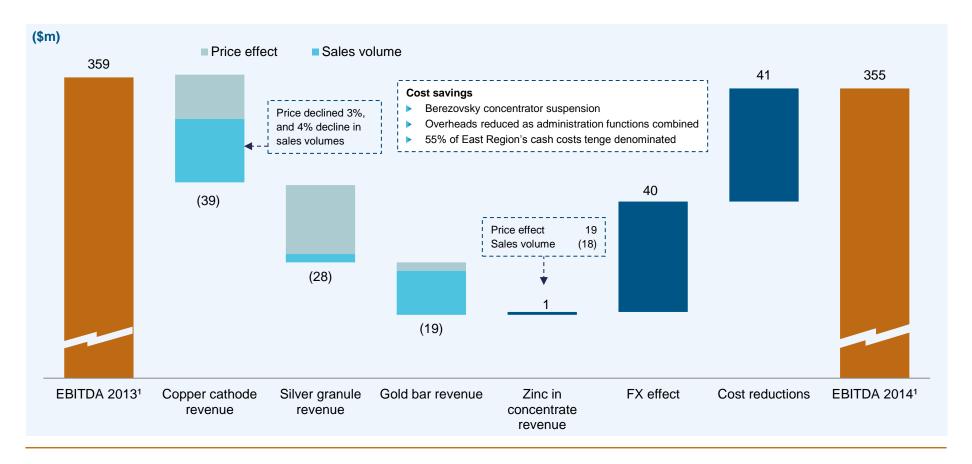
\$m (unless otherwise stated)	2014	2013
Revenue	846	931
Continuing operations EBITDA <sup>1</sup>	355	359
East Region operations	403	432
Margin	48%	46%
Continuing operations EPS <sup>2</sup> (\$)	0.19	0.20
Group net debt	(962)	(771)

- ▶ Cash generative continuing operations
  - EBITDA of \$355 million
  - MET \$86 million, sustaining capex \$53 million
- EBITDA margin improved
  - Strong cost control, February 2014 tenge devaluation
- Cash cost below guidance
  - H2 2014 gross cash cost of 277 USc/lb, net cash cost of 1073 USc/lb
- Net debt increase reflects continuing investment in major growth projects
  - \$0.9 billion of expansionary capex in 2014
  - \$1.25 billion of proceeds from Ekibastuz GRES-1 sale
  - \$188 million divested with Disposal Assets
  - \$225 million acquisition of third major project Koksay, plus \$35 million deferred to 2015

- 1. Continuing operations EBITDA (excluding special items) represents East Region operations, Bozymchak, Mining Projects and Corporate services.
- 2. EPS based on underlying profit from continuing operations excluding special items and their resulting tax impact.
- 3. H2 2014 is considered to be the most representative period of the performance of the East Region as a stand-alone business.

## **CONTINUING OPERATIONS EBITDA**



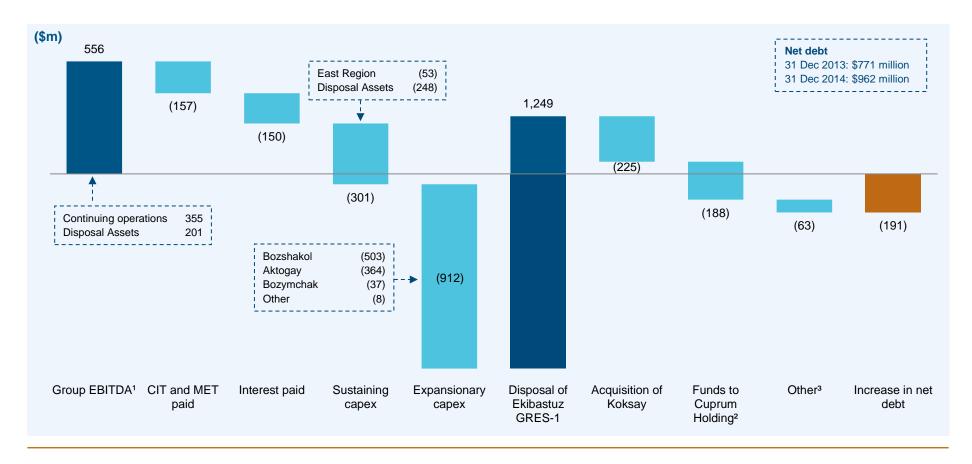


Notes:

1. Continuing operations EBITDA (excluding special items) represents East Region operations, Bozymchak, Mining Projects and Corporate services.





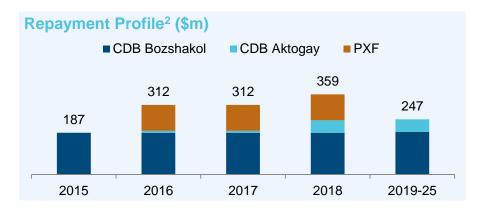


- 1. Group EBITDA (excluding special items) includes the results of the Disposal Assets up to 31 October 2014.
- 2. On completion of the Restructuring, the Disposal Assets left the Group with cash of \$158 million and short-term investments of \$30 million.
- 3. Includes non-current VAT receivable associated with major growth projects, costs incurred on the Restructuring transaction by the Group, foreign exchange and other movements.

### CAPITAL AND DEBT MANAGEMENT







- ▶ Funds of \$2.1 billion
- ▶ \$0.8 billion available to draw on CDB Aktogay facility
- Major growth projects are supported by debt facilities already in place

#### **CDB** facilities

- ▶ Long-term debt profile
- ▶ Balance sheet covenants

### PXF facility – \$349<sup>3</sup> million fully drawn

- ▶ Amended facility signed 29 Oct 2014
- Accordion feature with possibility to expand to \$500 million until 31 Dec 2015
- Net debt/EBITDA covenant suspended until July 2016

- 1. Includes cash and cash equivalents, current investments with maturity of 3 to 6 months.
- 2. Based on debt facilities as drawn at 31 December 2014.
- 3. Total principal repayable before amortised arrangement fees.

### FINANCIAL GUIDANCE



**Gross cash cost** 

Actual H2 2014 277<sup>1</sup> USc/lb

Guidance 2015 280-300 USc/lb

- 2015 first full year of East Region as a standalone business
- ▶ Includes Bozymchak in 2015

**Sustaining capex** 

Actual 2014

\$53 million

**Guidance 2015** 

\$80-100 million (East Region)

\$10 million (Bozymchak)

- ▶ \$26 million of 2014 investment programme carried forward
- Completion of Nikolayevsky concentrator and other optimisation projects of \$25 million in 2015

**Expansionary capex** 

Actual 2014

\$0.9 billion

**Guidance 2015** 

\$1.4-1.6 billion

Bozshakol	\$900 million

**Aktogay** \$500-700 million

Koksay \$15 million

Bozymchak \$15 million

**Artemyevsky** \$10-20 million



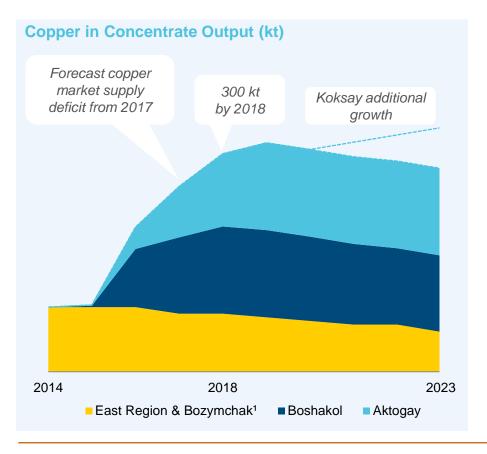
4. Delivering growth

**OLEG NOVACHUK** 

**CHIEF EXECUTIVE** 

## **DELIVERING GROWTH**





- Successfully completed Restructuring of the Group
- Strong cost and production delivery in 2014
- Major growth projects funded and on track to deliver 300 kt of copper production by 2018, 80% from open-pit mines



**APPENDIX** 

## SUMMARY INCOME STATEMENT



#### **Key Line Items**

-7		
\$m (unless otherwise stated)	2014	2013
CONTINUING OPERATIONS		
Revenues	846	931
Gross profit	390	383
Operating profit	94	191
Net finance costs	(263)	(53)
(Loss)/profit before taxation	(169)	138
Income tax expense	(65)	(48)
(Loss)/profit for the year from continuing operations	(234)	90
DISCONTINUED OPERATIONS		
Loss for the year from discontinued operations	(2,128)	(2,122)
Loss for the year	(2,362)	(2,032)
Non-controlling interests	-	(2)
Loss attributable to owners of the Company	(2,362)	(2,030)
EPS – based on Underlying Profit (\$)	0.01	0.37
Continuing operations	0.19	0.20
Discontinued operations	(0.18)	0.17

### **Reconciliation of Underlying Profit**

\$m	2014	2013
CONTINUING OPERATIONS		
Net (loss)/profit attributable to equity shareholders of the Company	(234)	90
Impairment charges	132	13
Additional disability benefits obligation related to previously insured employees	-	3
Net foreign exchange loss arising on the devaluation of the tenge	181	-
Taxation effect of special items	7	(4)
Underlying Profit from continuing operations	86	102
DISCONTINUED OPERATIONS		
Net loss attributable to equity shareholders of the Company	(2,128)	(2,120)
Special items within operating loss	-	774
Net foreign exchange gain arising on the devaluation of the tenge	(24)	-
Special items within loss before finance items and taxation <sup>1</sup>	2,066	1,382
Taxation effect of special items	5	52
Underlying (Loss)/Profit from discontinued operations	(81)	88
Total Underlying Profit	5	190

<sup>1.</sup> Includes net loss on disposal of subsidiaries and investments of \$2,066 million (2013: \$529 million) and impairment charge recognised in relation to disposal of ENRC in 2013 of \$823 million.





\$m (unless otherwise stated)	2014	2013
Continuing operations		
East Region operations	403	432
EBITDA margin	48%	46%
Bozymchak	(4)	(3)
Mining Projects	(14)	(11)
Corporate Services <sup>1</sup>	(30)	(59)
Total continuing operations	355	359
Discontinued operations		
Disposal Assets <sup>2</sup>	201	363
MKM	-	(2)
Share of EBITDA of joint venture	-	153
Share of EBITDA of ENRC	-	276
Total discontinued operations	201	790
Group EBITDA (excluding special items)	556	1,149

#### Notes:

2. The Disposal Assets comprise the Zhezkazgan and Central Region operations which were previously reported within Kazakhmys Mining and the captive power stations which were reported within Kazakhmys Power.

<sup>1.</sup> Following the restatement of the Group's 2013 income statement to reflect the Disposal Assets as discontinued operations, inter-segment rechargeable costs of \$30 million were reallocated from the former Kazakhmys Mining segment within the Disposal Assets to Corporate Services within the continuing operations.

## REVENUES AND SALES VOLUMES<sup>1</sup>



#### Revenues

\$m	2014	2013
Copper cathode	550	589
Zinc in concentrate	144	143
Silver granule	78	106
Gold bar	44	63
Other <sup>2</sup>	30	30
Total revenues	846	931

#### **Sales Volumes**

kt (unless otherwise stated)	2014	2013
Copper cathode	78	81
Zinc in concentrate	122	137
Silver granule (koz)	4,224	4,411
Gold bar (koz)	36	49

### **Average Realised Prices**

	2014	2013
Copper cathode (\$/t)	7,040	7,231
Zinc in concentrate (\$/t)	1,185	1,048
Silver granule (\$/oz)	18.6	24.1
Gold bar (\$/oz)	1,226	1,288

#### **Average LME and LBMA Prices**

	2014	2013
Copper cathode (\$/t)	6,862	7,328
Zinc in concentrate (\$/t)	2,164	1,908
Silver granule (\$/oz)	19.3	23.8
Gold bar (\$/oz)	1,266	1,411

<sup>1.</sup> From continuing operations.

<sup>2.</sup> Other revenue includes lead and sulphuric acid sales, and in 2014 also included non-recurring income of \$10 million from the sale of by-product stock.

## **CASH FLOW**



(\$m)	2014	2013
Group EBITDA (excluding special items)	556	720
Provision released against historic tax claims	15	-
Working capital movements <sup>1</sup>	21	69
Interest paid	(150)	(156)
Income tax paid	(55)	(67)
MET paid	(102)	(259)
Foreign exchange and other movements	(15)	18
Net cash flows from operating activities before other expenditure associated with major growth projects	270	325
Sustaining capital expenditure	(301)	(496)
Free Cash Flow	(31)	(171)
Expansionary and new project capital expenditure	(912)	(757)
Non-current VAT receivable associated with major growth projects	(68)	(44)
Acquisition of Koksay licence	(225)	-
Major social projects	-	(32)
Interest received	12	12
Dividends paid	-	(42)
Proceeds from disposal of Ekibastuz GRES-1	1,249	-
Proceeds from disposal of ENRC	-	875
Proceeds from disposal of subsidiaries, net of cash disposed <sup>2</sup>	(170)	27
Proceeds from disposal of long-term investments	16	-
Proceeds from disposal of property, plant and equipment	7	38
Other	(6)	(9)
Cash flow movement in net debt	(128)	(103)

- 1. Working capital movements exclude any accruals in respect of MET and non-current VAT receivable associated with the major growth projects.
- 2. The \$170 million in 2014 includes \$158 million of cash transferred to the Disposal Assets and \$12 million of transaction costs incurred by the Group. The Group also transferred \$30 million of short-term investments to the Disposal Assets which are not reflected in the cash flow movement in net debt.

## **SUMMARY BALANCE SHEET**



#### **Assets**

\$m	2014	2013
Non-current assets	3,222	4,032
Cash and liquid funds <sup>1</sup>	2,130	2,340
Other current assets	366	1,229
Assets classified as held for sale	-	1,018
Total	5,718	8,619

#### **Non-current Assets**

	\$m	2014	2013
	Intangible assets	11	26
	Tangible assets	2,740	3,338
	Other non-current investments	429	647
	Deferred tax asset	42	21
-	Total	3,222	4,032

#### **Equity & Liabilities**

\$m	2014	2013
Equity	2,104	4,221
Borrowings	3,092	3,111
Other liabilities	522	1,287
Total	5,718	8,619

#### **Net Debt**

\$m	2014	2013
Cash and liquid funds <sup>1</sup>	2,130	2,340
Borrowings	(3,092)	(3,111)
Short-term	(181)	(503)
Long-term	(2,911)	(2,608)
Total	(962)	(771)

<sup>1.</sup> Includes current investments with a maturity of 3 to 6 months.





Facility	Maturity and interest rate	Balance as at 31 December 2014
Bozshakol/ Bozymchak	Final maturity 2025  ➤ \$ LIBOR + 4.5%²  ➤ Semi-annual principal and interest payments	Fully drawn – \$2,056¹ million  ▶ Balance sheet covenant
Aktogay <sup>3</sup>	Final maturity 2029  ➤ \$ LIBOR + 4.2% (USD facility)  ➤ PBoC 5 year (RMB facility)  ➤ Semi-annual interest payments (USD facility)  ➤ Quarterly interest payments (RMB facility)	\$1.5 billion facility – \$692¹ million drawn  ▶ Balance sheet covenant
PXF	<ul> <li>Final maturity 2018</li> <li>▶ Variable rate: \$ LIBOR + 3.0% to 4.5% subject to net debt/EBITDA ratio, tested semi-annually</li> <li>▶ Monthly interest payments</li> </ul>	<ul> <li>\$344¹ million facility – fully drawn</li> <li>Amended facility signed 29 Oct 2014</li> <li>Possibility to expand to \$500 million until 31 Dec 2015</li> <li>Net debt/EBITDA covenant suspended until 1 July 2016</li> <li>Final maturity 31 Dec 2018</li> <li>Monthly repayments from Jan 2016 to Dec 2018</li> </ul>

- 1. Net of amortised arrangement fees.
- 2. On 30 December 2014, the Group announced an amendment to these facilities, which resulted in the facilities becoming bilateral between KAZ Minerals and CDB and a lowering of the interest rate from \$ LIBOR plus 4.80% to \$ LIBOR plus 4.50%. An arrangement fee of 0.5% was agreed of which 60% was paid in December 2014 and 40% is payable in January 2016.
- 3. Includes the CDB Aktogay RMB facility of RMB 1 billion, of which RMB 700 million was drawn as at 31 December 2014.

## **CASH COST RECONCILIATION**



\$m (unless otherwise stated)	H2 2014	2014	2013
Copper cathode sales volumes (kt)	39	78	81
Revenue <sup>1</sup>	421	846	931
EBITDA (excluding special items) <sup>1</sup>	183	403	432
Gross cash cost	238	443	499
Gross cash cost (USc/lb)	277	257	278
By-product credits	(146)	(296)	(342)
Net cash costs	92	147	157
Net cash cost (USc/lb)	107	85	87

<sup>1.</sup> East Region operations.





	Orlovsky Irtyshsky			leyno- ikhinsky	Artem	yevsky	Bozyn	nchak		
	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013
Ore output (kt)	1,548	1,557	637	626	659	835	1,358	1,332	426	n/a
Copper grade (%)	3.66	3.45	1.49	1.49	2.13	2.30	1.78	1.68	1.00	n/a
Mineral resource <sup>1</sup> (kt)	16,	974	6,2	215	7	37	19,	870	17,	718
Major by-products	Gold, silve	er and zinc	Gold, silve	er and zinc	Gold, silve	er and zinc	Gold, silve	er and zinc	Gold ar	id silver
Type of mine	Under	nderground Underground Underground		ground	Underground		Open pit / underground			
Concentrator	entrator On-site Belousovsky		sovsky	Nikolayevsky Nikola		yevsky	On-	site		
Description	Orlovsky is the largest operating mine in East Region by copper metal in ore extracted  Orlovsky is the largest operating since 2001 is expected to reach the end of its operational life with two years		to reach the perational life	which has be	lymetallic ore, een operating 2005	-	is located in zstan			
Future potential							feasibility s Ore cap 1.5 MT pe 1.50% copp	project at tudy stage. pacity of r annum at er grade and -products		

Notes:

1. Measured and indicated as at 31 December 2014.

## **BOZSHAKOL PROJECT SUMMARY**

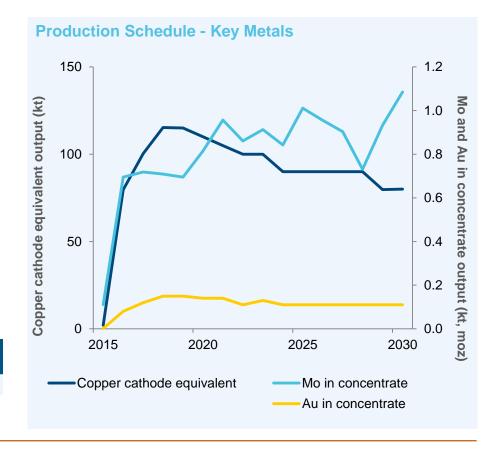


#### **Key Statistics**

- ▶ Large scale open-pit processing 30 MT of ore annually
- ▶ 4.2 MT of contained copper at a grade of 0.36%
- By-products include 5,255 koz of contained gold and 57 kt of contained molybdenum
- Production life of over 40 years, with average production of 100 kt of copper cathode equivalent in first 10 years
  - 120 koz of gold in concentrate in the first 10 years
- Employee numbers estimated 1,500 at full operation
- Close proximity to existing infrastructure
- Net cash cost − 80-100 USc/lb¹
- ▶ Total anticipated project development cost \$2.2 billion

#### Mineral Resource<sup>2</sup>

Tonnage (MT)	Cu grade (%)			Mo grade (%)
1,170	0.36	0.16	0.87	0.007



#### Notes:

2. Includes measured, indicated and inferred material, stated at 0.2% Cu cut-off grade in accordance with JORC Code.

<sup>1.</sup> Estimated net cash cost for copper cathode equivalent sales in the first 10 years after the concentrator has been commissioned (in 2014 terms), calculated using a long-term gold price of \$1,300 per ounce and \$25,000 per tonne of molybdenum.

### AKTOGAY PROJECT SUMMARY

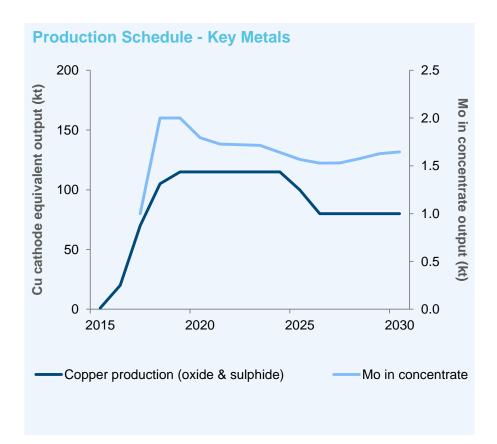


#### **Key Statistics**

- ▶ Large scale open-pit processing on average 25 MT of sulphide ore annually
- ▶ 5.8 MT of contained copper and 115 kt of contained molybdenum
- ▶ Production life of over 50 years:
  - Average output of 15 kt of copper cathode equivalent per annum from oxide ore (11 years)
  - Average output of 90 kt of copper cathode equivalent per annum from sulphide ore in first 10 years
- Employee numbers estimated 1,500 at full operation
- ▶ Net cash cost 110-130 USc/lb¹
- ▶ Total anticipated project development cost \$2.3 billion

#### Mineral Resource<sup>2</sup>

	Tonnage (MT)	Cu grade (%)	Mo grade (%)
Oxide	121	0.37	-
Sulphide	1,597	0.33	0.008



#### Notes:

2. Includes measured and indicated material, stated at 0.2% Cu cut-off grade in accordance with JORC Code.

<sup>1.</sup> Estimated net cash cost for copper cathode equivalent sales is calculated for the first 10 years after the commencement of the sulphide concentrator's operation, using a long-term molybdenum price of \$25,000 per tonne.



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